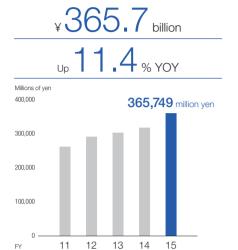
# Financial and Non-Financial Highlights

As March 31, 2015

#### Net Sales



#### Ordinary Income / Ordinary Income Ratio



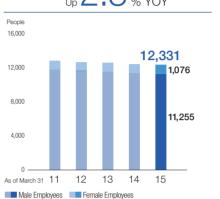


#### **Number of Employees**



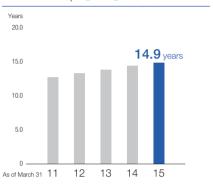
# Number of Employees by Gender





Average Number of Years of Continuous Service (Non-Consolidated)

14.9<sub>vears</sub>

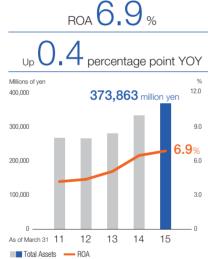


#### Dividends per Share



\* Including a ¥3.00 per share special dividend commemorating

### Total Assets / ROA



#### Total Net Assets / ROE



# Work after Childcare Leave (Non-Consolidated, Total for Male and Female Employees)

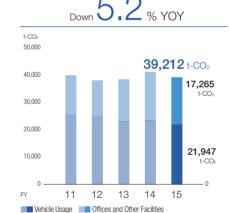


Percentage of Employees Returning to



## CO<sub>2</sub> Emissions Volume (Non-Consolidated)

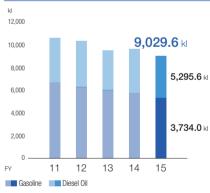




### Fuel Usage by Vehicles (Non-Consolidated)

(	9,0	)29	9.6	kl





			Millions of yen
Fiscal year	2013	2014	2015
Fiscal year			
Net sales	315,564	328,209	365,749
Ordinary income	14,741	20,745	24,700
Net income	8,574	10,955	13,534
Capital expenditures	13,249	19,617	13,627
Depreciation and amortization	12,213	9,198	11,331
At the end of fiscal year			
Total assets	296,665	342,495	373,863
Total net assets	175,563	180,205	204,363

Fiscal year	2013	2014	2015
Per share (yen)			
Net income	85.30	108.99	134.65
Net assets	1,536.30	1,574.74	1,800.15
Dividends	25.00	30.00	38.00
Ratios (%)			
Ordinary income margin	4.7	6.3	6.8
Return on assets (ROA)	5.1	6.5	6.9
Return on equity (ROE)	5.7	7.0	7.8

Percentage of **Administrative Positions** Filled by Women (Non-Consolidated)

(As of March 31, 2015) 3.2%



**Expenditures for Social Contribution Activities** (Non-Consolidated)

¥388.9million

(Fiscal year ended March 31, 2015)



Number of ALSOK ANSHIN **KYOSHITSU Classes Held** (Fiscal year ended March 31, 2015)

3,080



Number of Individuals Completing First-Aid Training (As of March 31, 2015)

Total of 15,684



11 ALSOK REPORT 2015 ALSOK REPORT 2015 12