

# Business Reforms Targeting Long-Term Development

The security services industry is undergoing rapid change fueled by such trends as the advance of information and communications technology (ICT) as well as the aging population of Japan and the country's declining birth rate. Amid these changes, the ALSOK Group aims to support people's safety, security, and comfortable living by protecting facilities, people, and properties.

## Expansion of HOME ALSOK Brand of Products and Services for Individual Users

ALSOK is going beyond traditional home security services, which only protect people's homes, to provide products and services that respond to various needs of customers with the hope of enabling them to feel safe and secure no matter where they are.

With this aim, we are rolling out numerous services for individuals and families. For example, we provide MAMOLOOK, a mobile security service to watch over customers and, if needed, find them and dispatch guards to their location. Another service is HOME ALSOK MIMAMORI SUPPORT, which offers monitoring of senior citizens as they go about their daily lives to watch over them 365 days a year. Meanwhile, the HOME ALSOK ALBO eye monitoring service uses sensor-equipped web cameras to allow customers to personally confirm images from their own homes and request security dispatch services as they deem necessary. We also provide long-term care and related services.

Going forward, ALSOK will continue to maintain a lineup of product and services that meet the various safety and security needs of individual users, ranging from the protection of children's safety to the provision of long-term care for senior citizens.

MAMOLOOK (Mobile Security)



Mobile security terminal equipped with communications and safety confirmation functions

HOME ALSOK MIMAMORI SUPPORT



Monitoring of senior citizens 24 hours a day, 365 days a year as they go about their daily lives that provides emergency reporting and consultation services

HOME ALSOK ALBO eye



Monitoring service that enables customers to check images and sound recordings on the go

Long-Term Care and Related Services



Long-term care service brands AMICA (HCM Corporation) KATAKURI (ALSOK Care & Support Co., Ltd.)

## Overseas Expansion Centered on Southeast Asia

The ALSOK Group began aggressive overseas expansion in 2007 in the midst of a rise in the number of Japanese companies developing operations abroad. Currently, our network of subsidiaries and representative offices encompasses 10 regions centered on Southeast Asia. By utilizing this network, we primarily provide security services and security consulting to Japanese companies.

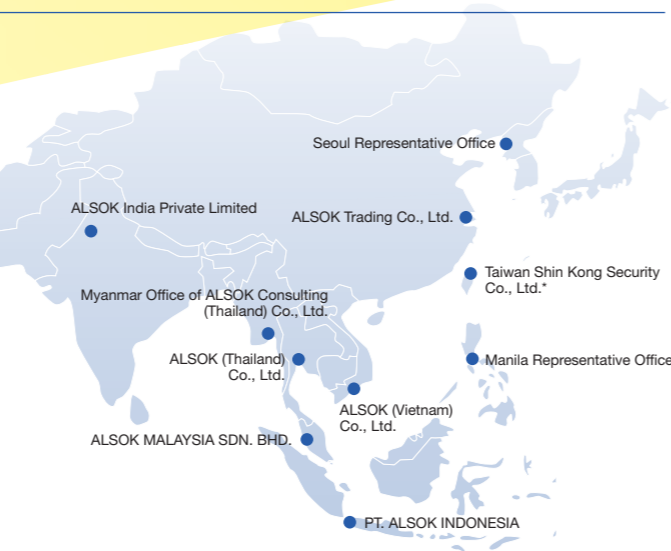
### ALSOK-GV Internet-Based Image Monitoring Security System



Service allowing information on when employees arrive at and leave work to be viewed and facilities to be operated remotely via the Internet

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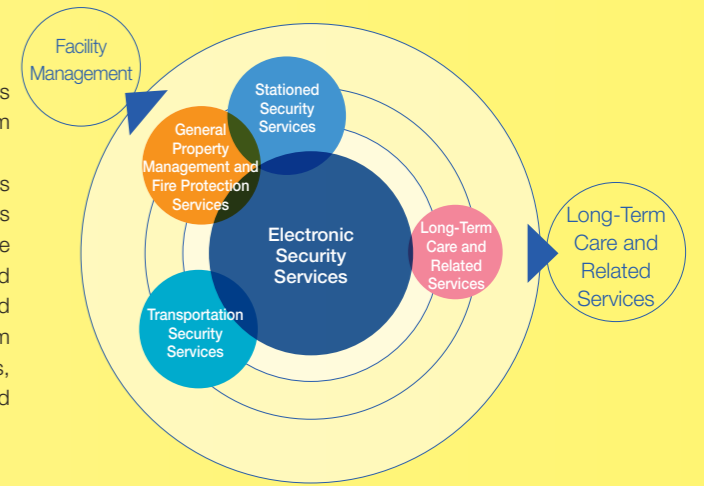


\* The Company's connection with Taiwan Shin Kong Security Co., Ltd., is limited to investment.

## Expansion of Business Scope into Fields Highly Compatible with Security Services

In addition to strengthening its mainstay security services operations, ALSOK is expanding the scope of its business to include building maintenance, long-term care, and other fields that are highly compatible with security services.

Furthermore, in its facility management operations, the Company provides facility security and other security services as well as a range of other services on a one-stop basis. We thereby respond to customers' various needs for the maintenance, management, and operation of buildings, condominiums, and other facilities. At the same time, services for senior citizens have been identified as an area of crucial importance, and we are therefore developing long-term care operations. Through close coordination among ALSOK Group companies, we aim to create new services that form a seamless link between security and long-term care.



## Development of New Products and Services to Respond to Diversifying Risks and Needs

ALSOK is committed to developing new products and services to protect customers from the diverse risks that arise from technological advances and changes in the operating environment.

One major breakthrough has been the development of ALSOK Zone Security Management, a new service that calls upon our security expertise and ICT capabilities to provide safety and security to urban zones and at large-scale events. This service combines various services utilizing state-of-the-art technologies, including ALSOK Hyper Security Guard, our new brand of security guards armed with advanced IT equipment; REBORG-X automated patrol robots; and countermeasures for security breaches by drones. The Company is also bolstering its lineup of products and services that grant security and convenience across all areas of the private and public sectors. Such offerings include our information security services, which protect against cyber-attacks, and ALSOK My Number Solutions, a solutions service created in light of the enactment of Japan's Act on the Use of Numbers to Identify a Specific Individual in the Administrative Procedure, which will result in the introduction of the "My Number" system. We also provide Underpass Monitoring Service designed to help prevent road flooding and ALSOK Aerial Photography Services, which utilize aerial robots to take photographs of large-scale solar power installations.

REBORG-X



Robots with personnel identification and automated patrol functions

ALSOK Hyper Security Guard



Security guards armed with wearable cameras, smart-phones, and other IT equipment

Information Security Services and ALSOK My Number Solutions



Solutions service that respond to new risks and needs

ALSOK Aerial Photography Services



Services that utilize aerial robots to inspect the panels of large-scale solar power installations

# The Next Stage

The ALSOK Group will continue working to ensure people can live safe, secure, and comfortable lives.