# SOHGO SECURITY SERVICES CO., LTD

(URL <u>http://www.alsok.co.jp/ir/en/index.html</u>) Representative: Atsushi Murai, President, CEO and COO For inquiries: Teruhiko Wakaki, General Manager of IR Office Date of the Board Meeting for the settlement of consolidated account: May 7, 2010 Scheduled Date of the General Meeting of Shareholders: June 25, 2010 Scheduled Date of Payment of Dividend: June 28, 2010 Scheduled Date of Filing Yukashoken-Houkokusho: June 25, 2010 (Code No.:2331, TSE 1<sup>st</sup> Sec.)

(Phone: +81-3-3423-2331)

# Summary of the consolidated financial results for fiscal year ended March 31, 2010 (April 1, 2009- March 31, 2010) Consolidated operating results

	(Figures rounded down to the nearest million)				
	Fiscal yea	r ended			
	March 31, 2010	March 31, 2009			
Sales % change from the previous year	¥278,579 million -2.3%	¥285,004 million 0.0%			
Operating profit % change from the previous year	¥9,270 million -6.8%	¥9,943 million -27.9%			
Recurring profit % change from the previous year	¥10,819 million 1.8%	¥10,630 million -27.4%			
Net income % change from the previous year	¥4,563 million 8.0%	¥4,224 million -44.8%			
Net income per share	¥45.39	¥41.90			
Diluted net income per share		¥41.90			
ROE (Net income to equity)	3.3%	3.1%			
Ordinary profit to total assets	3.8%	3.6%			
Operating profit to sales	3.3%	3.5%			

Note 1: Percentage shown in sales, operating profit, recurring profit and net income above represent the changes from the previous fiscal year.

Note 2: Equity in earnings of affiliates: Year ended March 31, 2010 ¥318 million, Year ended March 31, 2009 ¥312 million

(2) Consolidated financial conditions

(Figures rounded down to the nearest million)					
Fiscal year ended					
March 31, 2010 March 31, 2					
¥276,069 million	¥287,561 million				
¥158,674 million	¥154,898 million				
50.9%	47.7%				
¥1,397.90	¥1,364.33				
	Fiscal ye March 31, 2010 ¥276,069 million ¥158,674 million 50.9%				

Note: Equity capital: Year ended March 31, 2010 ¥140,537 million, Year ended March 31, 2009 ¥137,162 million

#### (3) Consolidated cash flows

	(Figures rounded do	own to the nearest million)			
	Fiscal year ended				
	March 31, 2010	March 31, 2009			
Cash flows from operating activities	¥15,038 million	¥19,291 million			
Cash flows from investment activities	-¥15,854 million	-¥13,997 million			
Cash flows from financing activities	-¥7,702 million	-¥9,377 million			
Cash and cash equivalents at the end of the period	¥37,349 million	¥45,866 million			

#### 2. Dividend

		Div	vidends per s	hare				~
(Record date)	End of 1Q	End of 2Q	End of 3Q	Year-end	Annual	Total dividend (Annual)	Consolidated payout ratio	Consolidated dividends to net assets
Fiscal year ended March 31, 2009	_	¥10.00		¥10.00	¥20.00	¥2,010 million	47.7%	1.5%
Fiscal year ended March 31, 2010	_	¥10.00		¥10.00	¥20.00	¥2,010 million	44.1%	1.4%
Fiscal year ending March 31, 2011 (Forecast)		¥10.00		¥10.00	¥20.00		38.7%	_

#### 3. Forecasts for the consolidated financial results for the fiscal year ending March 31, 2011 (April 1, 2010 - March 31, 2011)

				(Figures rounded dowr	n to the nearest million)
	Sales	Operating profit	Recurring profit	Net income	Net income per share
Interim	¥139,200 million (0.6%)	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	- )	$\pm (7 \times 7)$
Annual	¥281,900 million (1.2%)	/	· · · · · · · · · · · · · · · · · · ·	- ,	¥1172

Note 1: The forecasts for consolidated financial results shown above include risks and uncertain factors that may cause financial results to differ significantly from forecasts.

Note 2: Percentages shown in sales, operating profit, recurring profit and net income above represent the prospected changes from the previous year.

#### 4. Others

(1) Changes in consolidated subsidiaries(Changes in scope of consolidation) : No

(2) Changes in accounting principles, procedures and presentation methods for consolidated financial results

① Changes arising from revision of accounting standards : Yes

② Changes arising from other factors : Yes

(3) Number of shares outstanding(Ordinary shares)

(I)Number of shares issued (including treasury stock) : Year ended March 31, 2010 102,040,042 shares

Year ended March 31, 2009 102,040,042 shares

 2 Number of shares of treasury stock : Year ended March 31, 2010 1,505,543 shares Year ended March 31, 2009 1,505,245 shares

#### (Reference) Non-consolidated Financial Results for Fiscal Year Ended March 31, 2010

#### 1. Summary of the non-consolidated financial results for fiscal year ended March 31, 2010 (April 1, 2009- March 31, 2010) (1) Non-consolidated operating results

	(Figures rounded down to the nearest million)				
	Fiscal year ended				
	March 31, 2010	March 31, 2009			
Sales % change from the previous year	¥189,706 million -3.2%	¥195,917 million -0.6%			
Operating profit % change from the previous year	¥2,332 million 68.3%	¥1,386 million -51.0%			
Recurring profit % change from the previous year	¥6,797 million 16.5%	¥5,832 million -24.9%			
Net income % change from the previous year	¥5,651 million 28.6%	¥4,393 million -30.7%			
Net income per share	¥56.21	¥43.57			
Diluted net income per share		¥43.57			

Note: Percentage shown in sales, operating profit, recurring profit and net income above represent the changes from the previous fiscal year.

#### (2) Non-consolidated financial conditions

(Figures rounded	l down to	the nearest	million)
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	Fiscal year ended				
	March 31, 2010	March 31, 2009			
Total assets	¥190,501 million	¥202,646 million			
Net assets	¥102,623 million	¥98,411 million			
Capital adequacy ratio	53.9%	48.6%			
Net assets per share	¥1,020.78	¥978.88			

Note: Equity capital: Fiscal year ended March 31, 2010 ¥102,623 million, Year ended March 31, 2009 98,411 million

#### 1. Operating Results

#### (1) Analysis of Operating Results

A. Consolidated Financial Results for the Fiscal Year Ended March 31, 2010 (April 1, 2009–March 31, 2010)

In the fiscal year ended March 31, 2010, the Japanese economy continued to face harsh operating conditions overall. A certain degree of economic recovery was seen in regard to exporting and manufacturing due to improved conditions in overseas economies and to the Japanese government's emergency economic stimulus measures. Nonetheless, rising unemployment and the effects of deflation led us to conclude that these difficult conditions would continue to persist.

In Japan's social environment, the number of reported crimes continued to decrease and statistics showed an improvement in public safety. However, occurrences of crimes that disrupt peoples' everyday lives, such as deposit fraud, remain a public concern for both safety and security. In the corporate sector as well, a rising number of incidents involving private information leakage due to file-sharing software has prompted many businesses to upgrade their security systems. Consequently, the security industry has thus seen demand for the provision of a broad range of security services to meet the needs of society, but the overall deterioration in business—compounded by intensifying competition among security service providers—has made for a difficult management environment.

Under these conditions, the ALSOK Group has been working to construct internal systems that can continue to ensure the quality of its services and the efficiency of its operations. To this end, focusing on the security business field, we have been strengthening our regional marketing strategy, and engaging in thorough measures to improve the efficiency of our operations and revaluate the distribution of personnel.

In the corporate sector, sales activity focused around the "ALSOK Guard System," an electronic security system, "ALSOK-MP," a remote video monitoring system, and internal/external access control systems. New offerings included "Network Monitoring Service," a service that constantly monitors information transmitted over networks and protects against leaks while responding expediently to any dangers that arise. We also began offering "Mamorukku-Kichohin," a service that uses miniature terminals equipped with GPS tracking functions to monitor the shipment of valuables. These terminals are able track the location of the shipment and confirm whether or not it has been opened. Additionally, we began offering "Mamorukku-Emergency Call," a service that makes emergency calls and that can track the location of shipments.

In the private sector, we continued to promote sales of "ALSOK Home Security  $\alpha$ " and "ALSOK Home Security X7." We also began offering a new service, "ALSOK House Support," a service through which ALSOK representatives will support customers by helping with cleaning and household work, and responding to various household troubles, such as those related to locks, keys, and plumbing. Through these efforts, we are further increasing ALSOK's presence in the individual user market.

Also, on November 30, 2009, we formed ALSOK (Vietnam) Co., Ltd. This company offers consulting and sells security-related equipment to Japanese companies that are developing operations in the Socialist Republic of Vietnam.

Leveraging the vast amount of security know-how that ALSOK has accumulated since the Company's founding, we are contributing to the maintenance of a safe society by offering diverse services that are in tune with current needs.

As a result of these factors, the Company's consolidated business results for the fiscal year ending March 31, 2010, were as follows.

Sales fell 2.3% year on year, to ¥278,579 million. Although the number of contracts for Electronic Services increased, sales in Electronic and Stationed Security Services and Stationed Security Services declined. The price reductions and contract cancellations stemming from the stalling of the economy also had adverse effects.

Operating profit declined 6.8% year on year, to \$9,270 million, recurring profit increased 1.8% year on year, to \$10,819 million, and net income rose 8.0% year on year, to \$4,563 million. Adverse factors included higher personnel expenses due to an increased number of employees as well as a greater retirement benefit expenses burden stemming from the worsening of the asset management of retirement plan assets. However, we worked to reduce other expenses through strengthened cost management.

#### Sales by Business Segment

Business Segment		Fiscal year ended March 31, 2010		Fiscal year ended March 31, 2009		YoY	
		Amount (¥ million)	Share (%)	Amount (¥ million)	Share (%)	Amount (¥ million)	Increase/Decrease (%)
	Electronic Security Services	138,929	49.9	142,511	50.0	-3,582	-2.5
Security Services	Stationed Security Services	70,659	25.4	72,830	25.6	-2,170	-3.0
Services	Transportation Security Services	46,868	16.8	47,444	16.6	-576	-1.2
	Total	256,457	92.1	262,786	92.2	-6,329	-2.4
Other Service	Other Services		7.9	22,217	7.8	-95	-0.4
Total		278,579	100.0	285,004	100.0	-6,424	-2.3

# Major factors behind segment results

#### Security Services

In Electronic Security Services, our corporate client sales were adversely affected by the decline in corporate revenues resulting from the stagnant economy. The subsequent increased focus on costs led to a decline in sales, price reductions, and contract cancellations.

In the individual user market, we continued promoting alliances with homebuilders and real estate companies, and sales of "ALSOK Home Security  $\alpha$ " remained solid.

As a result of these factors, sales for Electronic Security Services fell 2.5% year on year, to ¥138,929 million.

In Stationed Security Services, sales declined due to a rebound from the previous year, in which large-scale short-term security services were provided, as well as to price reductions and contract cancellations resulting from the stagnant economy. Consequently, sales for Stationed Security Services fell 3.0%, to \$70,659 million.

In Transportation Security Services, outsourcing by financial institutions increased as did sales of the Cash Deposit Machine On-line System for ordinary companies. However, price reductions and contract cancellations by financial institutions had an adverse influence. Accordingly, sales of Transportation Security Services decreased 1.2% year on year, to ¥46,868 million.

As a result, sales in the Security Services segment decreased 2.4% year on year, to ¥256,457 million.

#### **Other Services**

In Other Services, although sales of household fire detectors and products that protect against the new strain of influenza increased, the sales of automatic external defibrillators (AEDs) and other products were down year on year. Accordingly, sales in the Other Services segment fell 0.4% year on year, to  $\frac{122,122}{122}$  million.

#### B. Comparative Analysis of the Consolidated Statements of Operations

The following chart is a year-on-year comparison of the ALSOK Group's consolidated statements of operations.

	Fiscal year ended March 31, 2010		Fiscal year ended March 31, 2009		YoY	
	Amount	Share	Amount	Share	Amount	Increase/Decrease
	(¥ million)	(%)	(¥ million)	(%)	(¥ million)	(%)
Sales	278,579	100.0	285,004	100.0	-6,424	-2.3
Cost of sales	210,097	75.4	215,711	75.7	-5,613	-2.6
Gross profit on sales	68,482	24.6	69,292	24.3	-810	-1.2
Selling, general and administrative expenses	59,211	21.3	59,349	20.8	-137	-0.2
Operating profit	9,270	3.3	9,943	3.5	-672	-6.8
Other income	2,969	1.1	3,038	1.0	-69	-2.3
Other expenses	1,419	0.5	2,350	0.8	-930	-39.6
Recurring profit	10,819	3.9	10,630	3.7	188	1.8
Extraordinary profits	77	0.0	49	0.0	28	57.8
Extraordinary losses	244	0.1	1,617	0.5	-1,373	-84.9
Income taxes	5,096	1.8	4,144	1.5	951	23.0
Minority interests in income of consolidated subsidiaries	992	0.4	693	0.2	299	43.1
Net income	4,563	1.6	4,224	1.5	339	8.0

As a result, consolidated sales in the year under review decreased ¥6,424 million year on year, to ¥278,579 million.

Cost of sales was  $\pm 210,097$  million. This was due primarily to the decrease in sales resulting in a  $\pm 2,816$  million decline in cost of sales from installations of equipment.

Selling, general and administrative expenses were ¥59,211 million. This was due to such factors as a ¥619 million reduction in advertising expenses and reductions in other expenses, which offset the increase in personnel costs.

Recurring profit increased ¥188 million, or 1.8%, year on year, to ¥10,819 million. This was due to the effects of measures to cut various costs.

The major factor for the decrease in other expenses was a decline of ¥303 million in interest expenses.

The rise in extraordinary profits was due to an increase of ¥65 million in profit on sales of investments in securities.

The main factor contributing to the decline in extraordinary losses was a decrease of \$1,392 million in impairment loss on investments in securities.

Net income for the year under review rose ¥339 million, to ¥4,563 million, an 8.0% increase year on year.

#### C. Forecast for the Fiscal Year Ending March 31 2011

In the fiscal year ending March 31, 2011, the Japanese economy is expected to continue to face difficult conditions. This will be due to persisting concerns regarding faltering overseas economies, the effects of deflation, and the worsening of the employment situation. We expect the social environment in Japan to improve in terms of public safety and security, with statistics recording a further decrease in the number of reported crimes. However, we also anticipate continued public concern for a safe and secure society. In the corporate sector, we expect to see mounting internal-control-related interest in promoting measures against the leakage of information and increasing the protection of private information, as well as in the formulation of business continuity plans. These factors are likely to result in demand for diverse security services extending beyond conventional Electronic Security systems.

Given these changes in society, we expect that demand for security will continue to increase in the future. However, economic trends and intensifying competition from security service providers will make for an even more challenging business environment.

In such an environment, the ALSOK Group will strive to promote the security business, holding fast to the Group's founding management principle of providing high-level security services. We will firmly grasp the rapidly changing needs of our clients for safety and security, and strive to improve our business performance by creating and providing new products and services to meet these needs.

As a result of these measures, we are forecasting the following consolidated results for the fiscal year ending March 31, 2011, to be as follows: sales are forecast to rise 1.2% year on year, to ¥281,900 million; operating profit to 2.5%, to ¥9,500 million; recurring profit to 2.6%, to ¥11,100 million; and net income to increase 13.9%, to ¥5,200 million.

#### (2) Analysis of Financial Position

#### A. Comparative Analysis of the Consolidated Balance Sheets

The following table shows a year-on-year comparison of the ALSOK Group's consolidated balance sheets.

		As of March 31, 2010		As of March 31, 2009		YoY	
		Amount (¥ million)	Share (%)	Amount (¥ million)	Share (%)	Amount (¥ million)	Increase/Decrease (%)
	Current assets	148,279	53.7	163,690	56.9	-15,411	-9.4
Assets	Fixed assets	127,790	46.3	123,871	43.1	3,919	3.2
	Total assets	276,069	100.0	287,561	100.0	-11,491	-4.0
	Current liabilities	76,653	27.8	89,381	31.1	-12,728	-14.2
Liabilities	Long-term liabilities	40,741	14.7	43,282	15.0	-2,540	-5.9
	Total liabilities	117,394	42.5	132,663	46.1	-15,268	-11.5
Total net asso	ets	158,674	57.5	154,898	53.9	3,776	2.4

Total assets at the end of the year under review declined \$11,491 million, or 4.0%, from the previous fiscal year-end, to \$276,069 million. Total current assets declined \$15,411 million, or 9.4%, to \$148,279 million, and total fixed assets increased \$3,919 million, or 3.2%, to \$127,790 million.

The decline in current assets was due primarily to a decrease of \$5,010 million in the combined total of cash for Transportation Security Services and advance payments and to a decrease of \$9,097 million in cash and deposits.

The main factor for the rise in fixed assets was an increase of ¥1,971 million in investments in securities.

Total liabilities at the end of the year under review were down  $\pm 15,268$  million, or 11.5%, from the previous fiscal year-end, to  $\pm 117,394$  million. Total current liabilities decreased  $\pm 12,728$  million, or 14.2%, to  $\pm 76,653$  million, and total long-term liabilities decreased  $\pm 2,540$  million, or 5.9%, to  $\pm 40,741$  million.

The decrease in current liabilities primarily reflected a ¥13,068 million decrease in short-term borrowings, mainly for Transportation Security Services.

The main factor contributing to the decrease in long-term liabilities was a decline of ¥2,200 million in bonds.

Total net assets at March 31, 2010, were up ¥3,776 million, or 2.4%, from the previous fiscal year-end, to ¥158,674 million.

#### B. Analysis of Cash and Cash Equivalents (hereafter referred to as "cash")

			(¥ million)
	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2009	YoY
Cash flows from operating activities	15,038	19,291	-4,252
Cash flows from investment activities	-15,854	-13,997	-1,856
Cash flows from financing activities	-7,702	-9,377	1,674
Effect of exchange rate changes on cash and cash equivalents	0	-2	3
Net increase/decrease (-) in cash and cash equivalents	-8,517	-4,086	-4,430
Cash and cash equivalents at beginning of the year	45,866	49,790	-3,924
Balance of cash and cash equivalents at the end of the year	37,349	45,866	-8,517

#### Cash flows from operating activities

As a result of our operating activities in the year under review, net cash provided by operating activities decreased 22.0% year on year, to  $\pm 15,038$  million. Principal items included  $\pm 10,652$  million in income before income taxes, an increase of 17.5% year on year;  $\pm 12,597$  million in depreciation, an increase of 5.1%; and  $\pm 6,551$  million in decrease in assets and liabilities for Transportation Security Services, a year-on-year decrease of  $\pm 6,321$  million.

Increase (decrease) in assets and liabilities for Transportation Security Services includes the increases and decreases in funds procured for Transportation Security Services that are included in cash for Transportation Security Services and short-term borrowings.

#### Cash flows from investing activities

Net cash used in investment activities in the year under review was \$15,854 million, a 13.3% year-on-year increase. The primary factors were \$9,155 million in payments for purchases of tangible assets, a decrease of 11.7% year on year, and \$1,685 million in payments for purchases of investments in securities, a decrease of 56.4% year on year.

#### Cash flows from financing activities

Net cash used in financing activities was ¥7,702 million, a 17.9% decrease year on year. The main elements were ¥2,662 million for payments on repayment of long-term debt, a 35.2% decrease, and ¥2,200 million in payments for redemption of bonds, down 18.5%.

#### C. Trends in Cash Flow Indicators for the ALSOK Group

	Fiscal year ended	Fiscal year ended	Fiscal year ended
	March 31, 2010	March 31, 2009	March 31, 2008
Shareholders' equity ratio	50.9%	47.7%	46.2%
Shareholders' equity ratio on a market value basis	39.4%	29.5%	47.4%
Interest-bearing liabilities to cash flow ratio	309.7%	324.7%	497.0%
Interest coverage ratio	24.0 times	20.7 times	15.2 times

Shareholders' equity ratio is shareholders' equity divided by total assets.

Shareholders' equity ratio on a market value basis is market capitalization divided by total assets.

Interest-bearing liabilities to cash flow ratio is interest-bearing liabilities divided by cash flow.

Interest coverage ratio is cash flow divided by interest expense.

Note 1: All indicators are calculated based on the consolidated financial statements.

- Note 2: Market capitalization is calculated by multiplying the closing share price at the end of the fiscal year by the total number of shares issued and outstanding at the end of the fiscal year (excluding treasury stock).
- Note 3: Cash flow is net cash provided by operating activities.
- Note 4: Interest-bearing liabilities are all liabilities on which interest is paid on the consolidated balance sheets.

#### (3) Basic Policy Concerning Profit Distribution and Dividend for the Current and Next Term

The company considers the return of earnings to shareholders a top management priority, and our basic policy is to distribute profits to shareholders based on our operating results while increasing internal reserves. ALSOK uses internal reserves for investment in R&D required for future growth and development, qualitative upgrades to information systems, and capital investment for new businesses, as it works to improve its business performance.

In addition, the company maintains a fundamental policy of distributing dividends twice annually, at the end of the interim period and year-end, with funds drawn from retained earnings. Approval to appropriate funds for dividend payments from retained earnings is decided by the General Meeting of Shareholders for the year-end dividend and by the Board of Directors for the interim dividend.

For the year ended March 31, 2010, the company paid an interim dividend of \$10 per share and intends to pay a year-end dividend of \$10 per share for a total annual dividend of \$20 per share. For the year ending March 31, 2011 the company plans to pay an interim dividend of \$10 per share and a year-end dividend of \$10 per share for an annual dividend of \$20 per share.

#### 2. Status of the Corporate Group

There have been no significant changes in the "Business Outline (Business Content)" or the "Status of Related Companies" from the most recent Yukashoken-Houkokusho (submitted June 25, 2009; Japanese only). These sections are therefore omitted from this financial release.

#### 3. Management Policies

(1) Basic Corporate Management Policy

(2) Stance on Target Management Indicators

(3) Medium- and Long-term Corporate Strategy

(4) Pressing Issues for the Company

Note: There have been no significant changes to the content of the above policies since the disclosure of the policies in the interim financial report (released November 14, 2006) for the fiscal year ended March 31, 2007. These sections are therefore omitted from this financial release.

The abovementioned interim report (Japanese only) may be accessed online at the following addresses:

ALSOK Group Website

http://www.alsok.co.jp/ir

Tokyo Stock Exchange Website (Listed Companies Information Search Page) http://www.tse.or.jp/listing/compsearch/index.html

(5) Other important items in management of the Company

- a. On November 30, 2009, the Company established ALSOK (Vietnam) Co., Ltd., in order to respond to demand for security from local subsidiaries and affiliates of Japanese companies in the Socialist Republic of Vietnam.
- b. On April 1, 2010, with the aim of developing more effective management specialized on various regions and optimizing business operations, the Stationed Security Service operations of the Shizuoka Branch of Sokei Building Service Co., Ltd., were spun off to establish a new company, ALSOK Suruga Co., Ltd., to carry out these operations.
- c. On April 1, 2010, Kitakanto Keiso Services Co., Ltd., a subsidiary of Kitakanto Sohgo Keibi Hosho Co., Ltd., became an affiliate accounted for by the equity method of the Company.
- d. On April 1, 2010, in accordance with the Company's management policy of contributing to the greater society, ALSOK Business Support Co., Ltd., was established to help people with disabilities achieve independence and participate in society by assuring them stable employment.
- e. From April 1, 2010, in order to strengthen the entire Group by clarifying areas of responsibility for management and operational execution, and increasing the speed of management decisions, we introduced an in-house company system.

	As of March 31, 2010	As of March 31, 2009
ssets		
Current assets		
Cash and deposits (Note 3)	44,408	53,50
Cash for Transportation Security Services (Note 1)	64,331	30,91
Notes and accounts receivable	20,803	20,86
Lease receivables and lease investment assets	1,385	1,29
Short-term investments in securities	1,859	1,61
Raw materials and supplies	3,269	4,24
Advance payment	5,389	43,82
Deferred tax assets	2,331	2,40
Other	4,683	5,23
Allowance for doubtful accounts	-184	-21
Total current assets	148,279	163,69
Fixed assets		
Tangible fixed assets		
Buildings and structures (Note 3)	18,073	18,98
Machinery, equipment and delivery equipment	12,825	15,14
Land (Notes 2 and 3)	18,620	17,97
Leased assets	3,203	2,22
Construction in progress	2,604	1,40
Other	3,025	3,37
Total tangible fixed assets	58,351	59,09
Intangible fixed assets		
Software	3,941	5,12
Goodwill	—	3
Other	1,262	25
Total intangible fixed assets	5,203	5,42
Investments and other assets		
Investments in securities (Notes 3 and 4)	26,010	24,03
Long-term loans	597	63
Lease deposits	8,469	8,42
Insurance reserve fund	3,165	3,11
Prepaid pension fund	3,752	4,16
Deferred tax assets	14,000	15,90
Other	8,714	3,53
Allowance for doubtful accounts	-475	-47
Net investments and other assets	64,235	59,35
Total fixed assets	127,790	123,87
otal assets	276,069	287,56

	As of March 31, 2010	(Unit: ¥ millio As of March 31, 2009
Liabilities		
Current liabilities		
Trade notes and accounts payable	8,419	8,668
Short-term borrowings (Notes 1 and 3)	40,114	53,182
Current portion of bonds	2,200	2,200
Accounts payable	12,055	12,407
Lease obligations	1,212	783
Accrued income taxes	1,814	1,54
Accrued consumption taxes	1,625	1,320
Allowance for bonuses	923	87
Allowance for directors' bonuses	198	174
Differed tax liabilities	7	-
Other	8,082	8,21
Total current liabilities	76,653	89,38
Long-term liabilities		
Bonds	2,200	4,40
Long-term borrowings (Note 3)	2,053	2,85
Lease obligations	3,539	2,82
Deferred tax liabilities	135	
Deferred income taxes on land revaluation	418	41
Accrued retirement benefits for employees	27,135	27,77
Accrued retirement benefits for directors and corporate auditors	1,703	1,65
Negative goodwill	384	-
Other	3,170	3,34
Total long-term liabilities	40,741	43,28
Total liabilities	117,394	132,66
Net Assets		
Shareholders' equity		
Common stock	18,675	18,67
Capital surplus	32,117	32,11
Retained earnings	95,556	93,00
Treasury stock	-1,974	-1,97
Total shareholders' equity	144,375	141,82
Valuation and translation adjustments		
Other securities valuation difference	1,560	73
Land revaluation account	-5,395	-5,39
Translation adjustment	-2	-
Total valuation and translation adjustments	-3,837	-4,66
Minority interests in consolidated subsidiaries	18,137	17,73:
Total net assets	158,674	154,898
Total	276,069	287,56

	Fiscal year ended March 31, 2010	(Unit: ¥ million Fiscal year ended March 31, 2009
Sales	278,579	285,004
Cost of sales (Note 6)	210,097	215,711
Gross profit on sales	68,482	69,292
Selling, general and administrative expenses (Notes 1 and 2)	59,211	59,349
Operating profit	9,270	9,943
Other income		
Interest received	258	241
Dividends received	566	566
Profit on sales of investments in securities	39	21
Rental income	179	181
Gain from insurance claim	124	322
Equity in earnings of affiliates	318	312
Depreciation of negative goodwill	20	—
Received penalties for contracts cancellation	317	383
Other	1,143	1,008
Total other income	2,969	3,038
Other expenses		
Interest	626	930
Loss on sales of investments in securities	13	2
Loss on disposals of fixed assets (Note 3)	333	281
Loss on revaluation of derivatives	—	327
Financing expenses	174	_
Other	272	809
Total other expenses	1,419	2,350
Recurring profit	10,819	10,630
Extraordinary profits		
Profit on sales of investments in securities	77	11
Gain on revision of retirement benefit plan	—	37
Total extraordinary profits	77	49
Extraordinary losses		
Impairment loss on investments in securities	198	1,590
Loss on sales of investments in securities	30	2
Loss on disposals of fixed assets (Note 4)	—	23
Impairment loss (Note 5)	15	0
Total extraordinary losses	244	1,617
Income before income taxes	10,652	9,062
Income taxes	3,640	3,467
Income taxes adjustment	1,456	676
Total income taxes	5,096	4,144
Minority interests in income of consolidated subsidiaries	992	693
Net income	4,563	4,224

	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2009
Shareholders' equity	March 31, 2010	Waten 51, 2009
Common stock		
Balance at the end of previous period	18,675	18,674
Changes during the period		
Issuance of new shares	_	(
Total changes of items during the period		
Balance at the end of period	18,675	18,67
Capital surplus		,
	32,117	32,11
Balance at the end of previous period	-,	0_,11
Changes during the period	_	
Issuance of new shares		
Total changes of items during the period	32,117	32,11
Balance at the end of period		52,11
Retained earnings	93,004	00.72
Balance at the end of previous period	95,004	90,72
Changes during the period	2 010	2 01
Cash dividends	-2,010	-2,01
Net income	4,563	4,22
Others		7
Total changes of items during the period	2,552	2,28
Balance at the end of period	95,556	93,00
Treasury stock		
Balance at the end of previous period	-1,974	-91
Changes during the period		
Purchase of treasury stock	-0	-1,05
Total changes of items during the period	-0	-1,05
Balance at the end of period	-1,974	-1,97
Total shareholders' equity		
Balance at the end of previous period	141,822	140,59
Changes during the period		
Issuance of new shares	_	
Cash dividends	-2,010	-2,01
Net income	4,563	4,22
Purchase of treasury stock	-0	-1,05
Others	_	7
Total changes of items during the period	2,552	1,23
Balance at the end of period	144,375	141,82

Fiscal year ended	(Unit: ¥ million Fiscal year ended March 31, 2009
	·
738	2,310
821	-1,571
821	-1,571
1,560	738
-5,395	-5,395
-5,395	-5,395
-3	-2
0	-1
0	-1
-2	-3
-4,660	-3,087
822	-1,573
822	-1,573
-3,837	-4,660
17,735	17,399
401	335
401	335
18,137	17,735
	March 31, 2010 738 821 821 1,560 -5,3955,395 -3 0 0 0 0 -2 -4,660 822 822 -3,837 17,735 401 401

Consolidated Statements of Changes in Net Assets		(Unit: ¥ million
2	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2009
Total net assets		
Balance at the end of previous period	154,898	154,904
Changes during the period		
Issuance of new shares		1
Cash dividends	-2,010	-2,019
Net income	4,563	4,224
Purchase of treasury stock	-0	-1,054
Others		78
Net amount of changes excluding shareholders' equity	1,224	-1,237
Total changes of items during the period	3,776	-6
Balance at the end of period	158,674	154,898

Consolidated Statements of Cash Flows	Fiscal year ended	(Unit: ¥ million Fiscal year ended
	March 31, 2010	March 31, 2009
Cash flows from operating activities	·	·
Income before income taxes	10,652	9,062
Depreciation	12,597	11,988
Impairment loss	15	0
Depreciation of goodwill	37	22
Depreciation of negative goodwill	-20	_
Increase/decrease(-) in allowance for doubtful accounts	-31	-1,907
Increase/decrease(-) in accrued retirement benefit for employees	-637	-921
Increase/decrease(-) in allowance for bonuses	46	39
Increase/decrease(-) in allowance for director's bonuses	23	-10
Interest income and dividend income	-825	-807
Interest expenses	626	930
Equity in earnings of affiliates	-318	-312
Loss on sales of fixed assets	-1	13
Loss on disposals of fixed assets	333	305
Profit on sales of investments in securities	-73	-29
Impairment loss on investment in securities	198	1,590
Loss on revaluation of derivatives	-41	327
Increase(-)/decrease in accounts receivable	58	1,729
Increase(-)/decrease in inventories	979	202
Decrease in accounts payable	-627	-182
Increase in prepaid pension	413	-647
Decrease in assets and liabilities for Transportation Security Services	-6,551	-229
Other	923	2,741
Sub-total	17,779	23,905
Interest and dividend income, received	857	880
Interest expenses, paid	-622	-928
Income taxes, paid	-4,162	-5,306
Income tax, refund	1,185	739
Net cash provided by operating activities	15,038	19,291
Cash flows from investment activities		
Increase(-)/decrease of time deposits	477	-61
Payments for purchases of tangible assets	-9,155	-10,370
Proceeds from sales of tangible assets	12	15
Payments for purchases of investments in securities	-1,685	-3,862
Proceeds from sales of investments in securities	1,411	2,178
Payment for purchase of subsidiaries's stocks	-160	_
Increase(-)/decrease in short-term loans	6	17
Long-term loans made	-105	-146
Long-term loans made	144	144
Other	-6,799	-1,913
Net cash used in investment activities	-15,854	-13,997
	-15,057	Contd

	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2009
Cash flows from financing activities		
Increase/decrease(-) in short-term borrowings	-94	-134
Proceeds from long-term debt	500	1,200
Payments on repayment of long-term debt	-2,662	-4,110
Payments for redemption of bonds	-2,200	-2,700
Proceeds from issue of new shares	—	1
Proceeds from minority shareholders	—	25
Payments for purchase of treasury stock	-0	-1,054
Payments for purchase of treasury stock by subsidiary	—	-16
Repayments of lease obligations	-1,037	-378
Dividends paid	-2,010	-2,015
Dividends paid to minority shareholders	-196	-194
- Net cash used in financing activities	-7,702	-9,377
	0	-2
Net decrease in cash and cash equivalents	-8,517	-4,086
Cash and cash equivalents at beginning of the year	45,866	49,790
Change in cash and cash equivalents due to newly consolidated subsidiaries	_	162
Balance of cash and cash equivalents at the end of the period	37,349	45,866

Events or situations giving cause for serious doubt regarding the premise of a going concern Not applicable

Items	Fiscal year ended March, 31, 2009	Fiscal year ended March, 31, 2010
1. Scope of consolidation	<ul> <li>(1) Number of consolidated subsidiaries: 45 Name of significant consolidated subsidiaries: Sokei Stationed Security Service Co., Ltd. Tohoku Sohgo Security Services Co., Ltd. Kitakanto Sohgo Security Services Co., Ltd. Hiroshima Sohgo Security Services Co., Ltd. Sokei Building Service Co., Ltd. Fukushima Sohgo Security Services Co., Ltd.</li> </ul>	<ul> <li>(1) Number of consolidated subsidiaries: 48 Name of significant consolidated subsidiaries: Sokei Stationed Security Service Co., Ltd Kitakanto Sohgo Security Services Co., Ltd. Hiroshima Sohgo Security Services Co., Ltd. Sokei Building Service Co., Ltd. Fukushima Sohgo Security Services Co., Ltd.</li> </ul>
	On September 30, 2008 the Company changed its equity stake in Urban Security Co., Ltd., making it a consolidated subsidiary. In the fiscal year ending March 31 2009, Setouchi Sohkei Service Co., Ltd., was liquidated and its management integrated with that of Hiroshima Sohkei Service Co., Ltd. It is therefore removed from the scope of consolidation.	<ul> <li>On April 1, 2009, Tohoku Sohgo</li> <li>Security Services Co., Ltd., was split and its various regional businesses absorbed by the following successor companies in an incorporation-type company split: the Akita region business was transferred to ALSOK Akita Co., Ltd.; the Iwate region business was transferred to ALSOK</li> <li>Iwate Co., Ltd.; and the Yamagata region business was transferred to ALSOK</li> <li>Yamagata Co., Ltd. Tohoku Sohgo</li> <li>Security Services Co., Ltd., was absorbed by the Company.</li> <li>On November 30, 2009, ALSOK</li> <li>(Vietnam) Co., Ltd., was established in the Socialist Republic of Vietnam.</li> </ul>
	<ul><li>(2) Name of non-consolidated subsidiaries: Ehime Sokei Services Co., Ltd.</li></ul>	<ul><li>(2) Name of non-consolidated subsidiaries: Same as left.</li></ul>
	[Rationale for exclusion of non-consolidated subsidiaries, etc., from the scope of consolidation] Each of the non-consolidated subsidiaries is small in scale in terms of amount of assets, operating revenues (or sales), net income and retained earnings; each has little influence on the finances and performance of the Group and has little materiality as a whole.	[Rationale for exclusion of non-consolidated subsidiaries, etc., from the scope of consolidation] Same as left.

Notes on the Basic Important Points for Preparing the Consolidated Financial Statements of Fiscal year ended March 31, 2010

2. Application of equity method	<ul> <li>(1) Number of affiliates accounted for under the equity method: 8 Name of significant affiliates: Niigata Sohgo Security Services Co., Ltd. Hokuriku Sohgo Security Services Co., Ltd.</li> </ul>	<ul><li>(1) Number of affiliates accounted for under the equity method: 8 Name of significant affiliates: Same as left.</li></ul>
	(2) Major unconsolidated subsidiaries and affiliates not accounted for under the equity method Kitakanto Keiso Services Co., Ltd. Ehime Sokei Services Co., Ltd.	<ul><li>(2) Major unconsolidated subsidiaries and affiliates not accounted for under the equity method Same as left.</li></ul>
	[Rationale for non-application of the equity method] Each of the subsidiaries or affiliates to which the equity method is not applied is small in scale in terms of net income and retained earnings; each has little influence on the finances and performance of the Group and has little materiality as a whole. Thus, they are accounted for at cost.	[Rationale for non-application of the equity method] Same as left.
<ol> <li>Matters concerning fiscal year-end of consolidated subsidiaries</li> </ol>	The fiscal year-end of all consolidated subsidiaries is the same as the consolidation date.	The date of settlement of accounts for ALSOK (Vietnam) Co., Ltd., a consolidated subsidiary of the Company, is December 31. The financial statements presented on this date are used for the preparation of consolidated financial statements. However, transactions with material importance between January 1 and March 31, the date of settlement of consolidated accounts, are adjusted as necessary based on the terms of consolidation.
<ol> <li>Matters concerning accounting methods</li> </ol>	<ul> <li>(1) Valuation basis and method of major assets <ul> <li>a. Marketable securities</li> <li>Other marketable securities</li> <li>With market value:</li> <li>By the mark-to-market method based on market values on the date of settlement of consolidated accounts (valuation differences are reported as a separate component of net assets and the sale price is determined by the moving average method); derivatives embedded bonds that cannot be treated separately are reported using the mark-to-market method)</li> </ul> </li> <li>Without market value:</li> </ul>	<ul> <li>(1) Valuation basis and method of major assets <ul> <li>a. Marketable securities</li> <li>Other marketable securities</li> <li>With market value:</li> <li>Same as left.</li> </ul> </li> </ul>
	Without market value: At cost, using the moving average method	Without market value: Same as left.
	b. Derivatives By the mark-to-market method.	b. Derivatives Same as left.

	1
<ul> <li>c. Inventories</li> <li>Inventories are principally stated using the first-in first-out method (for the value stated in the balance sheet, the book value is written down based on the decreased profitability).</li> <li>Change in accounting policy</li> <li>From the beginning of April 2008, however, the Company has applied</li> <li>"Accounting Standard for Measurement of Inventories" (Accounting Standards Board of Japan (ASBJ) Statement No. 9, July 5, 2006).</li> <li>As a result of this change, operating profit, recurring profit and income before income taxes each decreased by ¥7 million.</li> </ul>	c. Inventories Same as left.
<ul> <li>(2) Depreciation method for major depreciable assets <ul> <li>a. Tangible fixed assets (excluding lease assets)</li> <li>Stated at cost. Depreciation is computed using the declining-balance method, while the straight-line method is applied to buildings (excluding annexed facilities) acquired after April 1, 1998, at rates based on the estimated useful lives of the assets. The range of useful lives is principally as follows: Buildings and structures: 38 to 50 years Machinery, equipment and delivery equipment: 3 to 5 years</li> </ul> </li> </ul>	<ul> <li>(2) Depreciation method for major depreciable assets <ul> <li>a. Tangible fixed assets (excluding lease assets)</li> <li>Same as left.</li> </ul> </li> </ul>
<ul> <li>b. Intangible fixed assets assets (excluding lease assets)</li> <li>Straight-line method Software used for internal purposes is recorded at cost less accumulated amortization and is amortized using the straight-line method over five years (the estimated useful life of the software).</li> </ul>	b. Intangible fixed assets (excluding lease assets) Same as left.
c. Lease assets The straight-line method has been applied, using the lease period as the useful life and taking the residual value as zero. The Company has continued to treat finance leases other than those that transfer ownership that commenced before the first fiscal year in which the "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13) were applied as operating leases.	c. Lease assets Same as left.

<ul> <li>(3) Accounting criteria for major allowances         <ul> <li>a. Allowance for doubtful accounts</li> <li>To prepare for losses on doubtful accounts from account receivable and loans, general provisions are determined on the basis of past credit loss experience, and specific provisions, such as loss apprehensive credits, are determined by considering individual collectability.</li> </ul> </li> </ul>	<ul><li>(3) Accounting criteria for major allowances a. Allowance for doubtful accounts Same as left.</li></ul>
b. Allowance for bonuses Allowance for bonuses is provided for the current portion of the future expected payment, in order to prepare for the payment of bonuses to employees.	b. Allowance for bonuses Same as left.
c. Allowance for directors' bonuses Allowance for directors' bonus is provided for the current portion of the future expected payment, in order to prepare for the payment of bonuses to directors and corporate auditors.	c. Allowance for directors' bonuses Same as left.
<ul> <li>d. Retirement benefit and pension plans for employees Retirement benefits for employees are provided based on the actuarially calculated retirement benefit obligation and pension assets.</li> <li>Past service liabilities are amortized from the date incurred using the straight-line method over a certain period (5 years) less than the remaining average service period.</li> <li>Unrecognized actuarial gains or losses are amortized using the straight-line method over a certain period (10 years) less than the remaining average service period from the date incurred.</li> <li>Amortization of unrecognized actuarial gains or losses begins in the year following that in which it was incurred.</li> </ul>	<ul> <li>d. Retirement benefit and pension plans for employees Same as left.</li> <li>(Change in Accounting Policy) Effective April 1, 2009, the Company has adopted the "Accounting Standard for Retirement Benefits (Part 3)" (Accounting Standards Board of Japan (ASBJ) Statement No. 19, July 31, 2008). This adoption had no impact on operating income, recurring income, and</li> </ul>
(Additional Information) Following the enactment of the Defined Contribution Pension Act, some of the consolidated subsidiaries of the Company made a partial transfer from a retirement lump-sum plan to a defined contribution pension plan from January 2009, and applied "Accounting for Transfer between Retirement Benefit Plans". (ASBJ Guidance No.1). As a result of this transfer, the Company recorded an extraordinary gain of ¥37 million.	income before income taxes.

e. Retirement benefit plan for directors and corporate auditors The accrued liabilities are provided for in full on an annual basis, based on the amount which the ALSOK Group would be required to pay under the relevant rules and bylaws if all members resigned at each balance sheet date.	e. Retirement benefit plan for directors and corporate auditors Same as left.
	<ul> <li>(4) Important accounting standard for income and expenses</li> <li>The accounting standard used for income relating to finance leases</li> <li>When lease payment is received it is accounted using the method for sale amount and cost of sale.</li> </ul>
<ul> <li>(4) Hedge accounting <ul> <li>a. Method of hedge accounting</li> <li>Gains or losses on derivatives are</li> <li>deferred until maturity of the hedged</li> <li>transactions. And the interest rate</li> <li>swaps, which qualify for hedge</li> <li>accounting and meet specific matching</li> <li>criteria, are not remeasured at market</li> <li>value, but the differential paid or</li> <li>received under the swap agreements is</li> <li>charged to income.</li> </ul> </li> </ul>	(5) Hedge accounting a. Method of hedge accounting Same as left.
b. Hedging instruments and hedged items Hedging instruments and hedged items to which hedge accounting was applied in the current fiscal term are as follows: Hedging instruments: interest rate Hedged items: Bank loans	b. Hedging instruments and hedged items Same as left.
c. Hedge policy For the purpose of reducing financial costs and exposures to market risks resulting from fluctuations in interest rates, the interest rate fluctuation risk is hedged in accordance with internal rules.	c.Hedge policy Same as left.
d. Hedge effective assessment Assessment of hedge effectiveness is passed for interest rate swaps which qualify for hedge accounting and meet specific matching criteria, as they are considered highly hedge effective.	d. Hedge effective assessment Same as left.
<ul> <li>(5) Other important matters <ul> <li>a. Accounting for consumption tax</li> <li>Excluded from transaction amounts.</li> <li>b. Accounting standard for income and expenses</li> </ul> </li> <li>The accounting standard used for income relating to finance leases</li> <li>When lease payment is received it is accounted using the method for sale amount and cost of sale.</li> </ul>	(6) Other important matters Accounting for consumption tax Same as left.

5	. Matters concerning valuation of assets and liabilities of consolidated subsidiaries	The assets and liabilities of consolidated subsidiaries are valued using the all-fair-value method.	Same as left.
6	. Matters concerning goodwill and negative goodwill amortization	Goodwill and negative goodwill are amortized evenly over a 5-year period.	Same as left.
7	. Scope of funds used to prepare consolidated cash flow statements	Cash on hand, deposits withdrawable at immediate notice and easily convertible short-term investments redeemable within 3 months of acquisition with minimal risk of fluctuations in value.	Same as left.

# Change of the Basic Important Points for Preparing the Consolidated Financial Statements of This Term

Previous Fiscal Term	Current Fiscal Term
(From April 1, 2008 to March 31, 2009)	(From April 1, 2009 to March 31, 2010)
(Application of accounting standards relating to leases)	
Previously, the Company accounted for finance leases other than	
those deemed to transfer ownership as operating lease	
transactions. However, from the beginning of April 2008, the	
Company has applied "Accounting Standard for Lease	
Transactions" (ASBJ Statement No. 13 (June 17, 1993 (First	
Subcommittee of the Business Accounting Council), revised on	
March 30, 2007)), and the "Guidance on Accounting Standard	
for Lease Transactions" (ASBJ Guidance No. 16 (January 18,	
1994 (Japanese Institute of Certified Public Accountants,	
Accounting System Committee), revised March 30, 2007)) and	
now accounts for these leases as ordinary sale and purchase	
transactions.	
However, the Company has continued to treat finance leases	
other than those that transfer ownership that commenced before	
the first fiscal year in which the Accounting Standard for Lease	
Transactions and related regulations were applied as operating	
leases.	
There was no effect on profit and loss from this change.	
(Dressisional tracture of subsidiaries leasted in a country or	
(Provisional treatment of subsidiaries located in a country or region other than Japan in consolidated financial statements)	
From the fiscal year beginning from April 1, 2008 we applied	
"Practical Solution on Unification of Accounting Policies	
Applied to Foreign Subsidiaries for Consolidated Financial	
Statements" (ASBJ Practical Issues Task Force (PITF) No. 18,	
No. 18, May 17, 2006).	
There was no effect on profit and loss from this change.	
····- ···· ··· ···· ···· ····· ····· ·····	
(Change in the method of accounting for rental income payment)	
Subletting income such as employee payments for company	
housing was previously accounted for as rental income under	
other income, and the corresponding expenses were accounted	
under cost of sales and selling, general and administrative	
expenses. However, in order to clarify the state of the	
Company's expenses from April 2008 we have changed to a	
method that excludes these from the cost of sales and selling	
general and administrative expenses. As a result, operating profit	
increased by ¥286 million.	
	(Change in Method of Accounting for Cash for Transportation
	Security Services)
	Cash contained in the Cash Deposit Machine On-line System
	was previously accounted for under advance payment in current
	assets. To be in accordance with the actual management
	procedure effective April 1, 2009, it has been included in cash
	for Transportation Security Services.
	If this new accounting standard had been adopted in the previous
	fiscal year, the figures for cash for Transportation Security
	Services and advance payments in the fiscal year ended March
	31, 2009, would have been ¥69,346 million and ¥ 5,385 million, respectively.

#### **Change of Presentation Method**

Previous Fiscal Term	Current Fiscal Term
(From April 1, 2008 to March 31, 2009)	(From April 1, 2009 to March 31, 2010)
(Consolidated Balance Sheets) Following the application of "Cabinet Office Ordinance on Partial Amendment of the Regulations Concerning Terminology, Format and Preparation of Financial Statements" (Cabinet Office Ordinance No.50 issued on August 7, 2008), items that appeared as "inventories" in previous years have from April 2008 been called "Raw materials and supplies."	

#### Notes Consolidated Balance Sheets

Previous Fiscal Term	Current Fiscal Term
(As of March 31, 2009)	(As of March 31, 2010)
<ul> <li>*1. Cash for transportation security services</li></ul>	<ul> <li>*1. Cash for transportation security services</li></ul>
Cash for transportation security services on the consolidated	Cash for transportation security services on the consolidated
balance sheets are restricted as to use by the ALSOK Group.	balance sheets are restricted as to use by the ALSOK Group.
Short-term borrowings from banks include ¥45,596 million	Short-term borrowings from banks include ¥33,986 million
relating to this operation.	relating to this operation.
In addition to cash and deposits presented on the	In addition to cash and deposits presented on the consolidated
consolidated balance sheet, the ALSOK Group has	balance sheet, the ALSOK Group has off-balance cash of
off-balance cash of ¥230,402 million deposited from clients	¥241,656 million deposited from clients in the course of
in the course of conducting transportation security services.	conducting transportation security services.
*2. Based on the Law concerning Land Revaluation (Law No. 34, promulgated on March 31, 1998, and Law No. 24, amended March 31, 1999), the ALSOK Group revalued its land used for business purposes on March 31, 2002.	*2. Based on the Law concerning Land Revaluation (Law No. 34, promulgated on March 31, 1998, and Law No. 24, amended March 31, 1999), the ALSOK Group revalued its land used for business purposes on March 31, 2002.
Land revaluation	Land revaluation
The method for calculating the value of land is based on	The method for calculating the value of land is based on
prices computed as per a formula publicized by the	prices computed as per a formula publicized by the
Commissioner of the National Tax Administration after	Commissioner of the National Tax Administration after
making reasonable adjustments such as those for land shape	making reasonable adjustments such as those for land shape
in order to calculate the value of land on which the	in order to calculate the value of land on which the
calculation of the landholding tax is based as stipulated in	calculation of the landholding tax is based as stipulated in
Article 16 of the Landholding Tax Law (Law No. 69 of 1991)	Article 16 of the Landholding Tax Law (Law No. 69 of 1991)
provided in Article 2, Item 4 of the Enforcement Regulations	provided in Article 2, Item 4 of the Enforcement Regulations
of the Law Concerning Revaluation of Land (Ordinance No.	of the Law Concerning Revaluation of Land (Ordinance No.
119 enforced on March 31, 1998).	119 enforced on March 31, 1998).
Amount by which the market price at the end of the current	Amount by which the market price at the end of the current
fiscal year for revaluated land is lower than the book value	fiscal year for revaluated land is lower than the book value
after revaluation:	after revaluation:
¥551 million	¥818 million

Previous Fiscal Term	Current Fiscal Term			
(As of March 31, 2009)	(As of March 31, 2010)			
*3 Assets pledged as collateral and obligations collateralized by	*3 Assets pledged as collateral and obligations collateralized by			
the assets	the assets			
Assets pledged as collateral are as follows:	Assets pledged as collateral are as follows:			
(¥ million)	(¥ million)			
Cash and deposits 416	Cash and deposits 245			
Buildings and structures 2,473	Buildings and structures 1,899			
Land 4,073	Land 2,882			
<u>Investments in securities 26</u>	Investments in securities 26			
Total 6,989	Total 5,053			
The obligations collateralized by the above assets are as follows:	The obligations collateralized by the above assets are as follows:			
(¥ million)	(¥ million)			
Short-term borrowings 631	Short-term borrowings 657			
Long-term borrowings 1,480	Long-term borrowings 1,016			
Total 2,111	Total 1,674			
<ul> <li>*4. Investments in non-consolidated subsidiaries and affiliated companies are as follows:</li></ul>	<ul> <li>*4. Investments in non-consolidated subsidiaries and affiliated companies are as follows:</li></ul>			
Investments in securities (stocks) ¥5,369 million	Investments in securities (stocks) ¥5,784 million			

# **Consolidated Statements of Operations**

	<b>Previous Fiscal Term</b>		Current Fiscal Term			
(From	April 1, 2008 to March 31, 2009)	)	(From April 1, 2009 to March 31, 2010)			
*1. Selling, general following:	and administrative expenses c	omprise the	*1. Selling, general and administrative expenses con following:	nprise the		
5	()	¥ million)	e	nillion)		
Advertising		2,873	Advertising	2,254		
Salaries and	allowances	31,137	Salaries and allowances	32,174		
Provision for	r bonuses	241	Provision for bonuses	304		
Provision for	or directors' bonuses	174	Provision for directors' bonuses	198		
Provision for	or directors' retirement benefits		Provision for directors' retirement benefits	203		
	f allowance for doubtful accour		Provision of allowance for doubtful accounts			
Welfare and		4,869	Welfare and service	4,966		
	benefit expenses	1,170	Retirement benefit expenses	1,653		
Rent		5,427	Rent	5,454		
Depreciation Taxes and d		2,478	Depreciation Taxes and duties	2,385		
Communica		1,151 1,275	Communication	1,163 1,246		
Communica	.0011	1,275	Communication	1,240		
	f research and development exp		*2. Total amount of research and development expe			
	evelopment expenses included	in	Research and development expenses included in	l		
administrative of	expenses are ¥628 million.		administrative expenses are ¥648 million.			
3. Loss on disposa	al of tangible fixed assets	<b>`</b>	*3. Loss on disposal of tangible fixed assets			
Machinar	y and equipment (¥ million)	,	(¥ million) Machinery and equipment 237			
Others						
Total	95	<u>,</u>	Others 95 Total 333			
Buildings	al of tangible fixed assets (¥ millior and accompanying facilities:2	,				
*5. Impairment los		AL GOLL G	*5. Impairment losses			
	ear ended March 31, 2009, the	ALSOK Group	For the fiscal year ended March 31, 2010, the A	LSOK Group		
	rment losses as follows: Purpose Impairment loss		recorded impairment losses as follows: Type Purpose Impairment losses	. ]		
Type Land	PurposeImpairment lossVacant lot¥0 million	.05	Type         Purpose         Impairment losses           Land         Vacant lot         ¥15 million	5		
	of the Company and consolidate	 ed subsidiaries	Assets groups of the Company and consolidated	subsidiaries		
	y unit of individual property for		are classified by unit of individual property for	substatuties		
	assets and by unit of manageria		nonperforming assets and by unit of managerial accounting			
	assets in business.	C	for performing assets in business.	C		
Aforementione	d impairment losses were recor	ded at the	Aforementioned impairment losses were recorded	ed at the		
	ch the book value of each asset		amount by which the book value of each asset e			
	rerable value, ¥0 million for lan	id for the year	estimated recoverable value, ¥15 million for lan	d for the year		
ended March 3			ended March 31, 2010.			
	unused land and structures who	ose value	Pertaining to unused land and structures whos	e value		
Pertaining to		<b>0</b> 1	decreased and whose use is not toreseen in the t			
Pertaining to decreased and	whose use is not foreseen in the		decreased and whose use is not foreseen in the f	uture, the		
Pertaining to decreased and book value is re	educed to the recoverable value	e and accounted	book value is reduced to the recoverable value a	future, the and accounte		
Pertaining to decreased and book value is re in extraordinar	educed to the recoverable value y loss as impairment losses (¥0	e and accounted	book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15	future, the and accounte		
Pertaining to decreased and book value is re in extraordinar breakdown inc	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land.	e and accounted million). A	book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15 breakdown includes ¥15 million for land.	future, the and accounter million). A		
Pertaining to decreased and book value is re in extraordinar breakdown inc The recovera	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land. ble value for this assets group i	e and accounted million). A is calculated	book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15 breakdown includes ¥15 million for land. The recoverable value for this assets group is	future, the and accounted million). A calculated		
Pertaining to decreased and book value is r in extraordinar breakdown inc The recovera using the fair	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land.	e and accounted million). A is calculated e cost to sell is	book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15 breakdown includes ¥15 million for land.	future, the and accounted million). A calculated cost to sell is		
Pertaining to decreased and book value is re in extraordinar breakdown incl The recovera using the fair calculated by	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land. ble value for this assets group i value cost to sell. The fair value	e and accounted million). A is calculated e cost to sell is eflecting	book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15 breakdown includes ¥15 million for land. The recoverable value for this assets group is using the fair value cost to sell. The fair value of	future, the and accounted million). A calculated cost to sell is lecting		
Pertaining to decreased and book value is re in extraordinar breakdown incl The recovera using the fair calculated by o appropriate ad assessments le	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land. ble value for this assets group i value cost to sell. The fair value deducting the price calculated r justments for land shape based ngth measured along the road a	e and accounted million). A is calculated e cost to sell is reflecting on the land and the	book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15 breakdown includes ¥15 million for land. The recoverable value for this assets group is using the fair value cost to sell. The fair value c calculated by deducting the price calculated ref appropriate adjustments for land shape based o assessments length measured along the road an	future, the and accounted million). A calculated cost to sell is lecting n the land d the		
Pertaining to decreased and book value is re in extraordinar breakdown incl The recovera using the fair calculated by c appropriate ad assessments le	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land. ble value for this assets group i value cost to sell. The fair value deducting the price calculated r justments for land shape based	e and accounted million). A is calculated e cost to sell is reflecting on the land and the	book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15 breakdown includes ¥15 million for land. The recoverable value for this assets group is using the fair value cost to sell. The fair value c calculated by deducting the price calculated ref appropriate adjustments for land shape based o	future, the and accounted million). A calculated cost to sell is lecting n the land d the		
Pertaining to decreased and book value is re in extraordinar breakdown incl The recovera using the fair calculated by o appropriate ad assessments le estimated disp	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land. ble value for this assets group i value cost to sell. The fair value deducting the price calculated r justments for land shape based ngth measured along the road a osal costs from prices based on	e and accounted million). A is calculated e cost to sell is reflecting on the land and the appraisals.	book value is reduced to the recoverable value a in extraordinary loss as impairment losses ( $\$15$ breakdown includes $\$15$ million for land. The recoverable value for this assets group is using the fair value cost to sell. The fair value of calculated by deducting the price calculated ref appropriate adjustments for land shape based of assessments length measured along the road an estimated disposal costs from prices based on a	Euture, the million). A calculated cost to sell is lecting n the land d the ppraisals.		
Pertaining to decreased and book value is re in extraordinar breakdown incl The recovera using the fair calculated by appropriate ad assessments le estimated disp	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land. ble value for this assets group i value cost to sell. The fair value deducting the price calculated r justments for land shape based ngth measured along the road a	e and accounted million). A is calculated e cost to sell is reflecting on the land and the appraisals.	book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15 breakdown includes ¥15 million for land. The recoverable value for this assets group is using the fair value cost to sell. The fair value c calculated by deducting the price calculated ref appropriate adjustments for land shape based o assessments length measured along the road an	future, the million). A calculated cost to sell is flecting n the land d the uppraisals.		
Pertaining to decreased and book value is re in extraordinary breakdown incl The recovera using the fair v calculated by of appropriate ad assessments le estimated disp	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land. ble value for this assets group i value cost to sell. The fair value deducting the price calculated r justments for land shape based ngth measured along the road a osal costs from prices based on the end of the period were write	e and accounted million). A is calculated e cost to sell is reflecting on the land and the n appraisals. tten down from bility, and the	<ul> <li>book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15 breakdown includes ¥15 million for land.</li> <li>The recoverable value for this assets group is using the fair value cost to sell. The fair value calculated by deducting the price calculated ref appropriate adjustments for land shape based o assessments length measured along the road an estimated disposal costs from prices based on a</li> <li>*6 Inventories at the end of the period were writte book value following decrease in profitabi following loss on disposal and impairment of in</li> </ul>	future, the million). A calculated cost to sell is flecting n the land d the uppraisals.		
Pertaining to decreased and book value is re in extraordinary breakdown incl The recovera using the fair v calculated by o appropriate ad assessments le estimated disp	educed to the recoverable value y loss as impairment losses (¥0 ludes ¥0 million for land. ble value for this assets group i value cost to sell. The fair value deducting the price calculated r justments for land shape based ngth measured along the road a osal costs from prices based on the end of the period were write illowing decrease in profitation on disposal and impairment of	e and accounted million). A is calculated e cost to sell is reflecting on the land and the n appraisals. tten down from bility, and the	<ul> <li>book value is reduced to the recoverable value a in extraordinary loss as impairment losses (¥15 breakdown includes ¥15 million for land.</li> <li>The recoverable value for this assets group is using the fair value cost to sell. The fair value calculated by deducting the price calculated ref appropriate adjustments for land shape based o assessments length measured along the road an estimated disposal costs from prices based on a</li> <li>*6 Inventories at the end of the period were writted book value following decrease in profitability.</li> </ul>	future, the million). A calculated cost to sell is flecting n the land d the uppraisals.		

#### **Consolidated Statements of Changes in Net Assets**

#### Previous Fiscal Term (From April 1, 2008 to March 31, 2009)

1. Matters concerning type and total number of issued shares and treasury stock

	Spe and total manieer			
				(Shares)
	Number of shares as of March 31, 2008		Number of decreased shares during the fiscal term	Number of shares as of March 31, 2009
Issued shares				
Common stock (Note 1) 102,039,042	1,000	—	102,040,042	
Total	Total 102,039,042	1,000	—	102,040,042
Treasury stock				
Common stock (Note 2)	660,709	844,536	—	1,505,245
Total	660,709	844,536	_	1,505,245

Note 1: The increase of 1,000 shares of common stock to the total number of outstanding shares is the result of the issuance of new shares due to the exercise of stock options.

Note 2: The increase of 844,536 shares of common stock to the amount of treasury stock is the result of an increase of 536 shares due to the purchase of odd lots and an increase of 844,000 shares due to an acquisition based on a resolution of the Board of Directors held on February 13, 2008 as per Article 7 of the Articles of Incorporation.

2. Matters concerning stock acquisition rights and treasury stock acquisition rights

(thousand shares)

		Type of shares					
	Items of stock acquisition rights	ghts subject to the stock acquisition rights	As of March 31, 2008	Increase	Decrease	As of March 31, 2009	March 31, 2009 (¥ million)
Cubarittin a	2001 Stock acquisition rights (Note 1)	Common stock	119	_	119		_
Submitting Company (Parent Company)	2002 Stock acquisition rights	Common stock	57	_		57	_
(i urent compuny)	2003 Stock acquisition rights (Note 2)	Common stock	228	_	8	220	_
Consolidated subsidiaries	_	_		_	_	_	_
	Total	—	405	_	127	277	_

Note 1: The previous fiscal year decrease is a result of the exercise or invalidation of subscription rights.

Note 2: The previous fiscal year decrease is a result of the exercise or invalidation of stock acquisition rights.

3. Matters concerning dividends

(1) Dividends paid

Date of resolution	Type of shares	Total dividends (¥ million)	Dividends per share (yen)	Record date	Effective date
Ordinary General Meeting of Shareholders on June 27, 2008	Common stock	1,013	10.0	March 31, 2008	June 30, 2008
Board of Directors Meeting on November 11, 2008	Common stock	1,005	10.0	September 30, 2008	December 5, 2008

# (2) Dividends with a record date in the previous fiscal year but with an effective date in the next fiscal year

	Date of resolution	Type of shares	Total dividends (¥ million)	Dividend resource	Dividends per share (yen)	Record date	Effective date
]	Ordinary General Meeting of Shareholders on June 25, 2009	Common stock	1,005	Retained earnings	10.0	March 31, 2009	June 26, 2009

### Current Fiscal Term (From April 1, 2009 to March 31, 2010)

#### 1. Matters concerning type and total number of issued shares and treasury stock

-			-	(Shares)
	Number of shares as of March 31, 2009	Number of increased shares during the fiscal term	Number of decreased shares during the fiscal term	Number of shares as of March 31, 2010
Issued shares				
Common stock (Note 1)	102,040,042	_	_	102,040,042
Total	102,040,042	_	—	102,040,042
Treasury stock				
Common stock (Note 2)	1,505,245	298		1,505,543
Total	1,505,245	298		1,505,543

Note: The increase of 298 shares of common stock to the amount of treasury stock is due to the purchase of odd lots.

2. Matters concerning stock acquisition rights and treasury stock acquisition rights

	neering stock acquisitie					(t	housand shares
		Type of shares	Numbe		subject to tl ion rights	he stock	Balance as of
	Items of stock acquisition rights	subject to the stock acquisition rights	As of March 31, 2009	Increase	Decrease	As of March 31, 2010	March 31, 2010 (¥ million)
Submitting Company	2002 Stock acquisition rights	Common stock	57	_	57		_
(Parent Company)	2003 Stock acquisition rights	Common stock	0	—	10	210	_
Consolidated subsidiaries	_	_		_	_	_	_
	Total	_	227	_	67	210	_

Note: The current fiscal year decrease is a result of the invalidation of stock acquisition rights.

#### 3. Matters concerning dividends

(1) Dividends paid

Date of resolution	Type of shares	Total dividends (¥ million)	Dividends per share (yen)	Record date	Effective date
Ordinary General Meeting of Shareholders on June 25, 2009	Common stock	1,005	10.0	March 31, 2009	June 26, 2009
Board of Directors Meeting on November 5, 2009	Common stock	1,005	10.0	September 30, 2009	December 4, 2009

(2) Dividends with a record date in the current fiscal year but with an effective date in the next fiscal year

Date of resolution	Type of shares	Total dividends (¥ million)	Dividend resource	Dividends per share (yen)	Record date	Effective date
Ordinary General Meeting of Shareholders on June 25, 2010	Common stock	1,005	Retained earnings	10.0	March 31, 2010	June 28, 2010

#### **Consolidated Statements of Cash Flows**

Previous Fiscal Term (From April 1, 2008 to March 31, 2009)			Current Fiscal Term (From April 1, 2009 to March 31, 2010)		
Reconciliation of each item in the Consolidated Balance Sheets and cash and cash equivalents in the Consolidated Statements of Cash Flows:			Reconciliation of each item in the Consolidated Balance Sheets and cash and cash equivalents in the Consolidated Statements of Cash Flows:		
``````````````````````````````````````	of March 31, 2009) (¥ million)		of March 31, 2010) (¥ million)		
Cash and deposits	53,506	Cash and deposits	44,408		
Deposits to mature in excess of 3 months	-8,559	Deposits to mature in excess of 3 months	-8,081		
Short-term investments (securities) to be redeemed within 3 months of acquisition date	919	Short-term investments (securities) to be redeemed within 3 months of acquisition date	1,021		
Cash and cash equivalents	45,866	Cash and cash equivalents	37,349		

#### **Notes on Securities**

Previous Fiscal Term(As of March 31, 2009)

1. Marketable other securities

		1	(¥ million
	Acquisition cost	Carrying value	Unrealized gain (loss)
Securities whose carrying value exceeds their acquisition cost			
a. Stocks	3,321	5,563	2,241
b. Debt securities			
National and local government bond	250	252	2
Corporate bond	649	650	0
c. Others	_	_	_
Total	4,221	6,465	2,244
Securities whose acquisition cost exceeds their carrying value			
a. Stocks	3,585	2,977	-608
b. Debt securities			
National and local government bond	_	_	-
Corporate bond	3,907	3,544	-363
c. Others	1,283	896	-386
Sub-total	8,776	7,418	-1,358
Total	12,998	13,883	885

Note: In the consolidated fiscal year ended March 31, 2009, an impairment loss of ¥1,562 million was recognized for marketable other securities (shares ¥1,362 million, others ¥199 million).

(¥ million)

#### 2. Proceeds from sales of securities (From April 1, 2008 to March 31 2009)

X		(¥ million)
Proceeds from sales of securities	Aggregate gross gain	Aggregate gross losses
581	33	4

# 3. Carrying value of major non-marketable securities classified as other securities

	(¥ million)
	Carrying value
Other securities	
Unlisted stocks	3,374
Others	3,030

# 4. Redemption schedule for securities with maturity dates classified as other securities

r r	securities with matarity a			(¥ million)
	Due in one year or less	Due after one year through five years	Due after five years through ten years	Due after ten years
a. Debt securities				
National and local government bond	100	50	101	_
Corporate bond	545	1,550	2,243	1,801
b. Others	53	102	_	_
Total	699	1,703	2,345	1,801

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# Current Fiscal Term(As of March 31, 2010)

1. Marketable other securities

			(1
	Carrying value	Acquisition cost	Unrealized gain (loss)
Securities whose carrying value exceeds their acquisition cost			
a. Stocks	7,725	4,292	3,433
b. Debt securities			
National and local government bond	103	99	3
Corporate bond	2,896	2,857	38
c. Others	200	122	77
Total	10,925	7,372	3,552
Securities whose acquisition cost exceeds their carrying value			
a. Stocks	1,906	2,490	-583
b. Debt securities			
National and local government bond	150	150	-0
Corporate bond	1,729	1,911	-181
c. Others	1,901	2,156	-254
Sub-total	5,688	6,707	-1,019
Total	16,613	14,080	2,533

Note: Because unlisted stocks (carrying value: ¥3,371 million), corporate bond (carrying value: ¥2,000 million) and others (carrying value: ¥101 million) have no market price, it is extremely difficult to determine a market value. Accordingly, these items are not included in other securities listed above.

2. Marketable other securities sold during the current fiscal term (From April 1, 2009 to March 31, 2010)

(¥ million) Proceeds from sales of securities Aggregate gross gain Aggregate gross losses a. Stocks 222 77 33 b. Corporate bond 39 538 10 Total 760 117 44

3. In the consolidated fiscal year ended March 31, 2010, an impairment loss of ¥117 million was recognized for marketable other securities (shares ¥117 million).

#### Notes on Derivative transactions

Previous Fiscal Term(From April 1, 2008 to March 31, 2009)

1. Matters concerning transactions

	Previous Fiscal Term (Even April 1, 2008 to March 31, 2000)
	(From April 1, 2008 to March 31, 2009)
1.	Details of derivative transactions Interest rate swaps and other securities (exchange linked bonds, etc.) embedded derivatives
2.	Policy to use derivative transactions The derivative transactions are for the purpose of reducing market risks resulting from fluctuations in interest rates. Also, transactions of other securities (exchange linked bonds, etc.) embedded derivatives are used as part of asset management.
3.	<ul> <li>Purpose of derivative transactions</li> <li>The purpose for derivatives is to reduce market risks resulting from fluctuations in interest rates.</li> <li>Hedge transactions are made by using derivative transactions.</li> <li>(1) Hedge accounting <ul> <li>Deferred hedge treatment</li> </ul> </li> <li>(2) Hedging instruments and hedged items <ul> <li>Hedging instruments: interest rate</li> <li>Hedged items: bank loans</li> </ul> </li> <li>(3) Hedge policy <ul> <li>For the purpose of reducing financial costs and exposures to market risks resulting from fluctuations in interest rates, interest rate fluctuation risk is hedged in accordance with its internal rules.</li> </ul> </li> <li>(4) Hedge effective assessment <ul> <li>Assessment of hedge effectiveness is passed for interest rate swaps which qualify for hedge accounting and meet specific matching criteria, as they are considered highly hedge effective.</li> <li>The purpose of embedded derivative transactions is to manage surplus capital.</li> </ul> </li> </ul>
4.	Risk for transactions The Company believes there is very little risk from market rate change in interest rate swaps transactions. Also, embedded derivative transactions bear interest rate fluctuation risk and loss of principal risk. The Company's derivative transactions are effectuated with highly creditworthy financial institutions not expected to lose their creditworthiness from the non-performance of agreements by opposing parties.
5.	Risk management system for transactions In accordance with its internal rules, the ALSOK Group controls various aspects of derivative transactions including authorization levels, transaction volumes, and execution by the accounting division.

#### 2. Matters concerning market value, etc., of derivative transactions

			(¥ million)
_	Previous	fiscal term (As of March 31,	2009)
Туре	Amount of contracts	Market value	Unrealized profits or losses
Transactions other than market trading (Compound instruments)	2,137	1,289	-848
Total	2,137	1,289	-848

Note 1: Excluding derivative transactions for which hedge accounting was applied.

Note 2: Market values are based on figures presented by financial institutions with which the Company deals with.

Note 3: Pertaining to embedded derivatives, because market values cannot be rationally measured in segments, the market value for all compound financial instruments is valuated and the difference is accounted as a loss.

#### Current Fiscal Term(From April 1, 2009 to March 31, 2010) 1. Matters concerning market value, etc., of derivative transactions

			(¥ million)				
_	Current fiscal term (As of March 31, 2010)						
Туре	Amount of contracts	Market value	Market value				
Transactions other than market trading (Compound instruments)	1,986	1,233	-752				
Total	1,986	1,233	-752				

 Note 1:
 Market values are based on figures presented by financial institutions with which the Company deals with.

 Note 2:
 Pertaining to embedded derivatives, because market values cannot be rationally measured in segments, the market value for all compound financial instruments is valuated and the difference is accounted as a loss.

#### Notes on retirement benefits

Previous Fiscal Term		Current Fiscal Term	
(From April 1, 2008 to March 31, 2009)		(From April 1, 2009 to March 31, 2010)	
<ol> <li>Outline of retirement benefit plan The Company has a corporate pension plan and lump-sum severance payment plan as a defined The consolidated subsidiaries have defined bene (tax-eligible non-contributory pension plan and severance indemnities plan, and defined contribu Retirement Allowance Mutual Aid System of M Small Enterprises.)</li> </ol>	benefit plan. fit plans lump-sum ution plan of	<ol> <li>Outline of retirement benefit plan Same as left.</li> </ol>	
<ul> <li>2. Matters concerning status of retirement benefit p</li> <li>(1) Retirement benefit obligation</li> <li>(2) Plan assets</li> </ul>	olan (¥ million) -73,604 40,292	(1) Retirement benefit obligation	plan (¥ million) -77,110 47,305
(3) Unfunded retirement benefit obligation	-33,312	(2) Plan assets (3) Unfunded retirement benefit obligation	-29,804
(4) Unrecognized actuarial gain	10,495	(4) Unrecognized actuarial gain	6,517
(5) Unrecognized prior service cost (decrease in obligation) (Note 1, Note 2)	-790	(5) Unrecognized prior service cost (decrease in obligation) (Note 1, Note 2)	-96
(6) Net amount recognized in the balance sheet	-23,607	(6) Net amount recognized in the balance sheet	-23,383
(7) Prepaid pension cost	4,166	(7) Prepaid pension cost	3,752
(8) Net retirement benefit liability (6) - (7)	-27,773	<ul><li>(8) Net retirement benefit liability</li><li>(6) - (7)</li></ul>	-27,135
<ul> <li>Note 1: The Company and certain subsidiaries trantheir Sohgo Securities Service welfare pendscheme and tax-eligible non-contributory of benefit pension plan to a defined benefit pension plan. Alongside this transfer, prior cost (decrease in obligation) accrued in the period of the fiscal year ended March 31, 2</li> <li>Note 2: Certain subsidiaries transferred their tax-el non-contributory defined benefit pension plan. Along transfer, prior service cost (decrease in obligation plan. Along transfer, prior service cost (decrease in obligation plan. Along transfer, prior service cost (decrease in obligation for the first half period of the fiscal March 31, 2008.</li> <li>Note 3: Certain subsidiaries have adopted a simplify in the computation of their retirement benefits.</li> </ul>	sion fund defined rivate service e first half 2006. igible blan to a gside this igation) year ended ied method	<ul> <li>Note 1: The Company and certain subsidiaries trantheir Sohgo Securities Service welfare performs scheme and tax-eligible non-contributory of benefit pension plan to a defined benefit pension plan. Alongside this transfer, prior cost (decrease in obligation) accrued in the period of the fiscal year ended March 31, 2</li> <li>Note 2: Certain subsidiaries transferred their tax-el non-contributory defined benefit pension plan. Along transfer, prior service cost (decrease in obligation plan. Along transfer, prior service cost (decrease in obligation plan. Along transfer, prior service cost (decrease in obligation for the first half period of the fiscal ended March 31, 2008.</li> <li>Note 3: Certain subsidiaries have adopted a simplific method in the computation of their retirem obligation in conformity with the accounting standard for employees' retirement benefit</li> </ul>	nsion fund defined rivate r service e first half 2006. ligible plan to a gside this ligation) l year fied nent benefit

Previous Fiscal Term (From April 1, 2008 to March 31		Current Fiscal Term (From April 1, 2009 to March 31, 2010)			
3. Components of retirement benefit expense	es	3. Components of retirement benefit expense	es		
1 1	(¥ million)		(¥ million)		
(1) Service cost	3,592	(1) Service cost	3,632		
(2) Interest cost	1,741	(2) Interest cost	1,784		
(3) Expected return on plan assets	-1,195	(3) Expected return on plan assets	-1,000		
(4) Recognized actuarial gain	513	(4) Recognized actuarial gain	1,405		
(5) Amortization of prior service cost (Not	e 1) -1,003	(5) Amortization of prior service cost (Not	e 1) -694		
(6) Extra severance payment	71	(6) Extra severance payment	116		
(7) Net periodic benefit cost	3,720	$\overline{(7)}$ Net periodic benefit cost	5,244		
(8) Gain (loss) on transfer of the substitutional portion of the the governmental pension program	-37	(8) Gain (loss) on transfer of the substitutional portion of the the governmental pension program			
(9) Contribution paid to the defined the contribution pension plan	17	(9) Contribution paid to the defined the contribution pension plan	39		
Total	3,700	Total	5,283		
Matters concerning status of retir on the previous page. Note 2: Retirement benefit expenses of con subsidiaries using the simplified r accounted in "(1) Service cost."	nsolidated	Matters concerning status of retin on the previous page. Note 2: Retirement benefit expenses of co subsidiaries using the simplified accounted in "(1) Service cost.".	nsolidated		
<ul> <li>4. Assumption used in accounting for the about (1) Method of equally allocating estimated retirement benefits over service period</li> </ul>	ove plan Allocated over service period	<ul> <li>4. Assumption used in accounting for the about (1) Method of equally allocating estimated retirement benefits over service period</li> </ul>	ove plan Allocated over service period		
(2) Discount rate	2.5%	(2) Discount rate	2.5%		
(3) Expected return on assets	2.5%	(3) Expected return on assets	2.5%		
(4) Amortization period of prior service cost	5 years	(4) Amortization period of prior service cost	5 years		
<ul><li>(5) Recognition period of actuarial gain/loss</li><li>(Amortization commences from next fiscal term)</li></ul>	10 years	<ul> <li>(5) Recognition period of actuarial gain/loss</li> <li>(Amortization commences from next fiscal term)</li> </ul>	10 years		

**Relating to special purpose companies subject to disclosure** Not applicable.

#### Notes on tax effect accounting

		(¥ million)
	As of March 31, 2009	As of March 31, 2010
Deferred tax assets:		
Accrued enterprise tax	159	271
Excess amount over limitation of taxable allowance for employee bonus	359	379
Excess amount over limitation of taxable allowance for doubtful account	222	111
Excess amount over limitation of taxable allowance for pension and severance payments	11,153	10,950
Accrued retirement benefit for directors and corporate auditors	885	752
Excess amount over limitation of taxable allowance for depreciation and amortization	1,176	1,149
Installation cost for signal equipment on subscribers' premises	4,579	3,892
Valuation losses on investment in securities	252	275
Amount of loss carried forward	1,815	1,598
Land revaluation account	2,444	2,444
Others	991	1,073
Sub total	24,040	22,899
Valuation allowance	-3,550	-4,027
Total deferred tax assets	20,489	18,872
Deferred tax liabilities:		
Prepaid pension cost	-1,628	-1,494
Valuation differences in other securities	-368	-1,037
Dividend income by foreign stock	-179	-151
Land revaluation account	-418	-418
Total deferred tax liabilities	-2,595	-3,102
Net deferred tax assets	17,894	15,769

(1) Significant components of the ALSOK Group's deferred tax assets and liabilities on March 31, 2009 and 2010 are as follows:

Note: The net amounts for deferred tax assets are stated in the following items of the Consolidated Balance Sheets.

		(¥ million)
	As of March 31, 2009	As of March 31, 2010
Current assets- Deferred tax assets	2,409	2,331
Non-current assets- Deferred tax assets	15,909	14,000
Current liabilities- Deferred tax liabilities		7
Non-current liabilities- Deferred tax liabilities	4	135
Non-current liabilities- Deferred tax liabilities related to land revaluation	418	418

		(%)
	As of March 31, 2009	As of March 31, 2010
atutory tax rate	40.7	40.7
Icrease (reduction) in taxes resulting from: Items that may not be incorporated in losses permanently, including entertainment expenses, etc.	2.6	1.7
Items that may not be incorporated in profits permanently, including dividend income, etc.	-1.3	-1.4
Inhabitants' equalization tax	3.9	3.4
Amortization of goodwill	0.1	0.1
Equity in earnings of affiliates	-1.4	-1.2
Valuation allowance (amount deducted from deferred tax assets)	1.0	4.4
Others	0.1	0.1
fective income tax rate	45.7	47.8

# Segment information

#### a. Business segments

Previous fiscal term (From April 1, 2008, to March 31, 2009)

Business segment information disclosure has been omitted as the security business accounts for more than 90 percent of total sales, operating profits and total assets of all segments.

Current fiscal term (From April 1, 2009, to March 31, 2010)

Business segment information disclosure has been omitted as the security business accounts for more than 90 percent of total sales, operating profits and total assets of all segments.

#### b. Geographical segments

Previous fiscal term (From April 1, 2008, to March 31, 2009)

Geographical segment information disclosure is not applicable to the ALSOK Group as there have been no consolidated subsidiaries or material branch offices located in a country or region other than Japan.

Current fiscal term (From April 1, 2009, to March 31, 2010) Geographical segment information disclosure is not applicable to the ALSOK Group as there have been no consolidated subsidiaries or material branch offices located in a country or region other than Japan.

#### c. Net sales by region

Previous fiscal term (From April 1, 2008, to March 31, 2009)

Net sales by region information disclosure is not applicable to the ALSOK Group as there have been no overseas sales. Current fiscal term (From April 1, 2009, to March 31, 2010)

Net sales by region information disclosure is not applicable to the ALSOK Group as there have been no overseas sales.

#### **Information on Related Parties**

Previous fiscal term (From April 1, 2008 to March 31, 2009)

#### (Additional Information)

From the fiscal year starting April 1, 2008, we have applied "Accounting Standard for Related Party Disclosures and its Implementation Guidance" (ASBJ No. 11, October 17, 2006) and "Guidance on Accounting Standard for Related Party Disclosures" (ASBJ Guidance No. 13, October 17, 2006). This has not resulted in any change in the scope of disclosure.

(V million)

#### Transactions with the related parties

#### 1. Transactions between the related parties and the Company

The Company's Directors and Major Individual Shareholders, etc.

										(¥ million)
Title	Name	Address	Capital	Type of business occupation	% of voting rights (held by others)	Relationship	Type of transaction	Value of tran saction	Accounting classification	Balance at term end
			Chairman, Japan Urban	(held by	Donation	Donation (Note 3)	75	_	_	
Director	Atsushi Murai	_	_	Security Research Institute (Note 1)	others) Direct 2.9%	Building lease	Free leasing of building (Note 3)	12	_	—
	ividial	_	_	Chairman, Jun Murai Memorial Foundation (Note 2)	(held by others) Direct 2.9%	Donation	Donation (Note 3)	13	_	_

Note 1: Transactions conducted by ALSOK Director Atsushi Murai as Chairman of the Japan Urban Security Research Institute (JUSRI)

JUSRI is engaged in the following activities:

• Studies and research regarding urban crime prevention

- · Holding lectures, symposiums, seminars, and international conferences regarding urban crime prevention
- Assistance relating to organizations and other entities that conduct surveys, research, and public relations activities related to urban crime prevention
- Publication of research magazines, public relations magazines, bulletins, and other publications related to urban crime prevention.

President, CEO and COO, Atsushi Murai resigned as Chairman of the Japan Urban Security Research Institute (JUSRI) effective December 2008.

- Note 2: Transactions conducted by ALSOK Director Atsushi Murai as Chairman of the Jun Murai Memorial Foundation The Jun Murai Memorial Foundation provides scholarships to students enrolled in a technical college or the engineering department of a university in Kanagawa Prefecture. These scholarships do not require repayment.
- Note 3: Terms of transactions and policy for deciding terms of transactions, etc.
  - (1) With regard to the free lending of a building to JUSRI, ALSOK leases a building owned by Tokyo Opera City Building Co., Ltd., and ALSOK lends it free of charge to JUSRI in order for JUSRI to use it as its office.

The abovementioned amount is the rent and other such items that ALSOK has paid to Tokyo Opera City Building Co., Ltd., and the terms of this lease were equivalent to those of neighboring transactions.

In addition, the amount of donations and lending buildings free of charge is decided, after taking into account such factors as the Company's commitment to making social contributions and the annual operating expenses recognized as necessary to achieve the activity objectives of the non-profit organization concerned.

- (2) The amount of donations to the Jun Murai Memorial Foundation is decided, after taking into account such factors as the Company's commitment to making social contributions and the annual scholarships recognized as necessary to achieve the activity objectives of the non-profit organization concerned.
- Note 4: In the above amounts, the transaction amounts do not include consumption taxes.

#### 2. Transactions between the related parties and the Company's subsidiaries

The Company's Directors and Major Individual Shareholders, etc.

										(¥ million)
Title	Name	Address	Capital	Type of business occupation	% of voting rights (held by others)	Relationship	Type of transaction	Value of tran saction	Accounting classification	Balance at term end
Director	Atsushi Murai	_	_	Chairman, Jun Murai Memorial Foundation	(held by others) Direct 2.9%	Donation	Donation	2	_	_

- Note 1: Transactions conducted by ALSOK Director Atsushi Murai as Chairman of the Jun Murai Memorial Foundation The Jun Murai Memorial Foundation provides scholarships to students enrolled in a technical college or the engineering department of a university in Kanagawa Prefecture. These scholarships do not require repayment.
- Note 2: Terms of transactions and policy for deciding terms of transactions, etc. The amount of donations to the Jun Murai Memorial Foundation is decided, after taking into account such factors as the Company's commitment to making social contributions and the annual scholarships recognized as necessary to achieve the activity objectives of the non-profit organization concerned.
- Note 3: In the above amounts, the transaction amounts do not include consumption taxes.

#### Current fiscal term (From April 1, 2009 to March 31, 2010)

#### Transactions with the related parties

#### 1. Transactions between the related parties and the Company

The Company's Directors and Major Individual Shareholders, etc.

										(¥ million)
Title	Name	Address	Capital	Type of business occupation	% of voting rights (held by others)	Relationship	Type of transaction	Value of tran saction	Accounting classification	Balance at term end
Director	Atsushi Murai	_	_	Chairman, Jun Murai Memorial Foundation	(held by others) Direct 2.9%	Donation	Donation	13	_	

(17 .11.

(¥ million)

Note 1: Transactions conducted by ALSOK Director Atsushi Murai as Chairman of the Jun Murai Memorial Foundation The Jun Murai Memorial Foundation provides scholarships to students enrolled in a technical college or the engineering department of a university in Kanagawa Prefecture. These scholarships do not require repayment.

Note 2: Terms of transactions and policy for deciding terms of transactions, etc. The amount of donations to the Jun Murai Memorial Foundation is decided, after taking into account such factors as the Company's commitment to making social contributions and the annual scholarships recognized as necessary to achieve the activity objectives of the non-profit organization concerned.

Note 3: In the above amounts, the transaction amounts do not include consumption taxes.

#### 2. Transactions between the related parties and the Company's subsidiaries

The Company's Directors and Major Individual Shareholders, etc.

										(+ mmon)
Title	Name	Address	Capital	Type of business occupation	% of voting rights (held by others)	Relationship	Type of transaction	Value of tran saction	Accounting classification	Balance at term end
Director	Atsushi Murai	_	_	Chairman, Jun Murai Memorial Foundation	(held by others) Direct 2.9%	Donation	Donation	2	_	_

Note 1: Transactions conducted by ALSOK Director Atsushi Murai as Chairman of the Jun Murai Memorial Foundation The Jun Murai Memorial Foundation provides scholarships to students enrolled in a technical college or the engineering department of a university in Kanagawa Prefecture. These scholarships do not require repayment.

Note 2: Terms of transactions and policy for deciding terms of transactions, etc. The amount of donations to the Jun Murai Memorial Foundation is decided, after taking into account such factors as the Company's commitment to making social contributions and the annual scholarships recognized as necessary to achieve the activity objectives of the non-profit organization concerned.

Note 3: In the above amounts, the transaction amounts do not include consumption taxes.

			(¥)	
Previous Fise (From April 1, 2008, to		Current Fiscal Term (From April 1, 2009, to March 31, 2010)		
Net assets per share	¥1,364.33	Net assets per share	¥1,397.90	
Net income per share	¥41.90	Net income per share	¥45.39	
Net income per share (Fully diluted)	¥41.90	Fully diluted net income per because no dilutive shares existed		

Note 1: The following is the basis for calculating net income per share (basic and diluted).

(¥ million)

	1	(¥ million)
	Previous Fiscal Term (From April 1, 2008, to March 31, 2009)	Current Fiscal Term (From April 1, 2009 to March 31, 2010)
(1) Net income per share		
Net income	4,224	4,563
Amount not belonging to ordinary shareholders	_	_
Net income attributable to common stock	4,224	4,563
Weighted average numbers of ordinary shares (thousands of shares)	100,822	100,534
(2) Net income per share (Fully diluted)		
Adjustment to net income		
Increase of ordinary shares (thousands of shares)	0	_
Overview of residual shares not included in the calculation of net income per share (diluted) because of lack of dilution effort	2,779 stock acquisition rights of two types (571 stock acquisition rights decided at the Ordinary General Meeting of Shareholders June 27, 2002, and 2,208 decided at the Ordinary General Meeting of Shareholders June 27, 2003). Stock acquisition rights were decided by extraordinary resolution pursuant to article 280-20 of the old Commercial Code of Japan and article 280-21 of the current Commercial Code of Japan.	2,779 stock acquisition rights of two types (571 stock acquisition rights decided at the Ordinary General Meeting of Shareholders June 27, 2002, and 2,208 decided at the Ordinary General Meeting of Shareholders June 27, 2003). Stock acquisition rights were decided by extraordinary resolution pursuant to article 280-20 of the old Commercial Code of Japan and article 280-21 of the current Commercial Code of Japan.

Note 2: The basis for calculating net assets per share is as follows:

	Previous Fiscal Term (From April 1, 2008, to March 31, 2009)	Current Fiscal Term (From April 1, 2009, to March 31, 2010)
Total net assets (¥ million)	154,898	158,674
Amount deducted from total net assets (¥ million)	17,735	18,137
(minority interests)	(17,735)	(18,137)
Net assets at end of year relating to common stock (¥ million)	137,162	140,537
Amount of common stock at end of year used for calculating net assets per share (thousands of shares)	100,534	100,534

**Omitted information** Notes relating to lease transactions financial instruments, stock options, business combinations, and investment and rental property are omitted because they are considered unnecessary in the financial results report.

# 6. Others

#### 1. Changes in Directors

Details will be disclosed when details become available.

# 2. Production, Orders and Sales

#### a. Production

The ALSOK Group does not conduct production activities. The number of contracts undertaken by each business segment is presented below.

				(Number of contracts)
Business Segment		Fiscal year ended March 31, 2009	Fiscal year ended March 31, 2010	YoY (%)
Security Services	Electronic Security Services	507,954	524,708	3.3
	Stationed Security Services	2,854	2,785	-2.4
	Transportation Security Services	33,960	35,963	5.9
	Subtotal	544,768	563,456	3.4
Other Services		43,171	42,909	-0.6
Total		Total 587,939		3.1

#### b Sales

The sales performances by each business segment are presented below.

(¥ million)

				(+ 11111011)
	Business Segment	Fiscal year ended March 31, 2009	Fiscal year ended March 31, 2010	YoY (%)
Security Services	Electronic Security Services	142,511	138,929	-2.5
	Stationed Security Services	72,830	70,659	-3.0
	Transportation Security Services	47,444	46,868	-1.2
	Subtotal	262,786	256,457	-2.4
Other Services		22,217	22,122	-0.4
Total		285,004	278,579	-2.3

Note 1: The figures above are stated exclusive of consumption tax.

Note 2: There are no customers whose order value exceeds 10% of the total order value.