2025年3月期第1四半期 決算説明資料 Financial Results for 1Q FY2025

綜合警備保障株式会社

SOHGO SECURITY SERVICES CO., LTD.

証券コード 2331 (東京証券取引所 プライム市場) Securities Code: 2331(TSE Prime Market)















Profit and Loss for 1Q FY2025(YoY)

YoY/Gap

| (Unit:Billion) | 1Q FY2024 | 1Q FY2025 | YoY | Change |
|--|-----------|-----------|-------|---------|
| Net Sales | 121.5 | 129.0 | 7.4 | 6.1% |
| Operating Income | 8.6 | 7.2 | (1.4) | (16.5%) |
| Ordinary Income | 9.1 | 7.8 | (1.2) | (14.1%) |
| Profit Attributable to Owners of the Parent | 5.1 | 4.2 | (0.9) | (17.5%) |

Net Sales by Business Segment

YoY/Gap

| (Unit:Billion) | 1Q FY2024 | | 1Q FY2025 | | YoY | Change |
|-------------------------------------|-----------|------------------|-----------|------------------|-------|--------|
| | Net Sales | % to total sales | Net Sales | % to total sales | 101 | Change |
| Security Services | 92.2 | 75.9% | 94.1 | 72.9% | 1.8 | 2.0% |
| Electronic Security Services | 39.5 | 32.6% | 40.6 | 31.5% | 1.0 | 2.8% |
| HOME ALSOK Services | 5.7 | 4.7% | 5.7 | 4.5% | 0.0 | 0.5% |
| Stationed Security Services | 30.2 | 24.9% | 29.6 | 23.0% | (0.5) | (1.9%) |
| Transportation Security Services | 16.7 | 13.8% | 18.0 | 14.0% | 1.2 | 7.7% |
| Facility Management Services etc. | 15.1 | 12.5% | 15.3 | 11.9% | 0.1 | 1.3% |
| Long-term Care Services | 12.5 | 10.3% | 13.0 | 10.1% | 0.4 | 3.9% |
| Overseas Services | 1.6 | 1.3% | 6.5 | 5.0% | 4.8 | 302.1% |
| Total | 121.5 | 100.0% | 129.0 | 100.0% | 7.4 | 6.1% |

Change to Reportable Segments

Change in reportable segments from 1Q for the fiscal year ending March 31, 2025

[Background]

(1) Aligned reportable segments with the seven divisional structure that commenced from fiscal year ended March 31, 2024

(2) Expanded Overseas Sales

(Before the Change)

Security Services

Electronic Security Services

※Including Services for Corporate and Individual clients

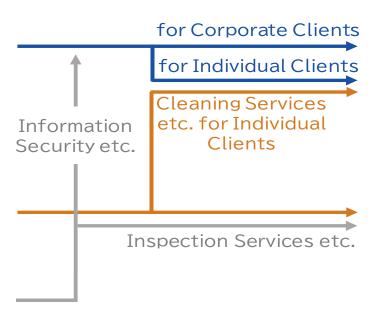
Stationed Security Services

Transportation Security Services

General Property Management and Fire Protection Services

Long-term Care Services

Other Services



(After the Change)

Security Services

Electronic Security Services

HOME ALSOK Services

Stationed Security Services

Transportation Security Services

Facility Management Services etc.

Long-term Care Services

Overseas Services*

※Account for sales overseas of each segment(Electronic Security, Stationed Security, General Property Management and Fire Protection and other Services

(Reference) Net Sales by Previous Business Segment

YoY/Gap

| (Unit:¥Billion) | 1Q FY2024 | 1Q FY2025 | YoY | Change |
|---|-----------|-----------|-----|--------|
| Security Services | 92.3 | 95.6 | 3.3 | 3.6% |
| General Property Management and Fire Protection Services | 15.4 | 16.7 | 1.3 | 8.5% |
| Long-term Care Services | 12.5 | 13.0 | 0.4 | 3.9% |
| Other Services | 1.2 | 3.5 | 2.3 | 183.4% |
| Total | 121.5 | 129.0 | 7.4 | 6.1% |

(Reference) Operating Income to Sales

| 1Q FY2024 | | 1Q FY2025 | | |
|-----------|-------|-----------|------|--|
| 9.2 | 10.0% | 7.7 | 8.1% | |
| 1.2 | 7.8% | 1.2 | 7.4% | |
| 0.3 | 2.6% | 0.3 | 2.9% | |
| 0.2 | 19.7% | 0.2 | 7.5% | |
| 8.6 | 7.2% | 7.2 | 5.6% | |

*Company-wide expenses that cannot be attributed to any specific reportable segment have been omitted.

Sales Breakdown of Security Services

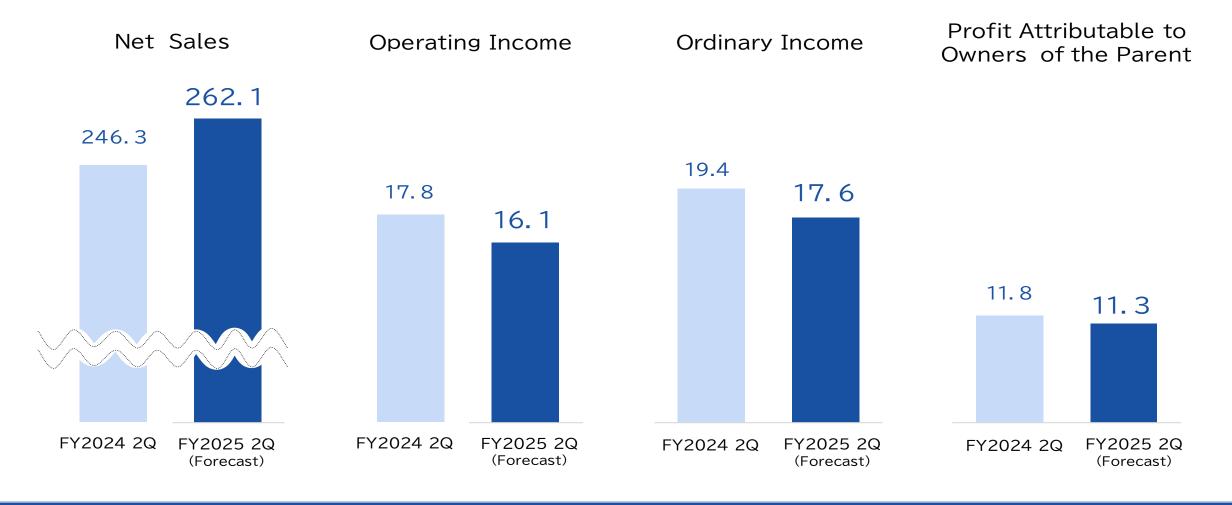
| (Unit:¥Billion) | 1Q FY2024 | 1Q FY2025 | YoY | Change |
|----------------------------------|-----------|-----------|-----|--------|
| Electronic Security Services | 44.2 | 45.3 | 1.0 | 2.4% |
| Stationed Security Services | 31.3 | 32.3 | 0.9 | 3.1% |
| Transportation Security Services | 16.7 | 18.0 | 1.2 | 7.7% |

Business Forecast

Business Forecast for 2Q of FY2025

(Unrevised from the figures announced on May 14, 2024)

(Unit:Billion)

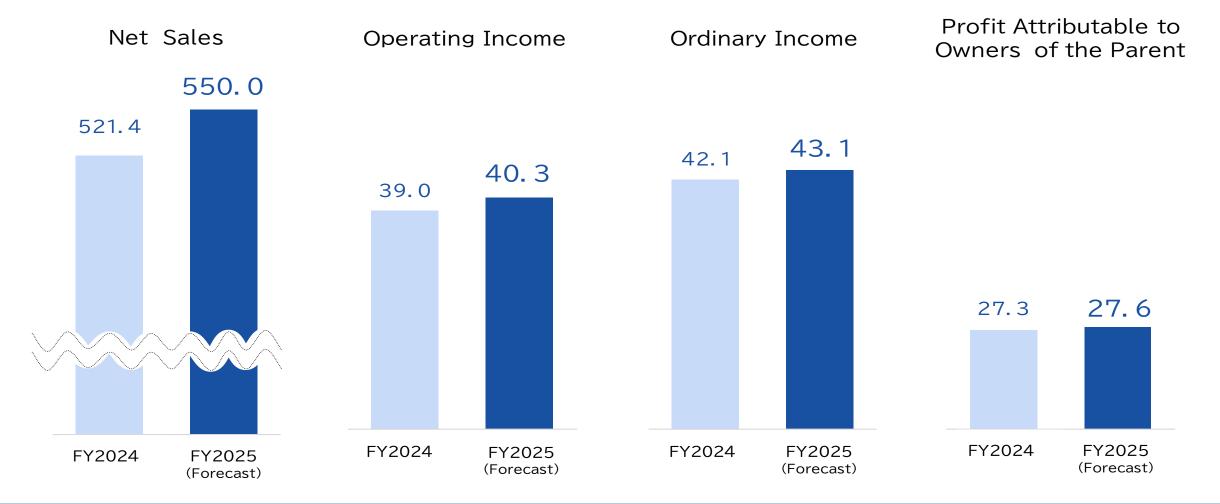


(Unit:Bilion)

Business Forecast

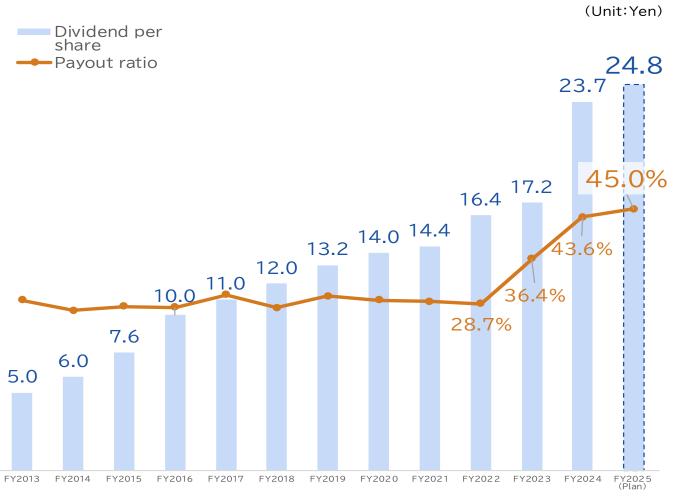
Business Forecast for FY2025

(Unrevised from the figures announced on May 14, 2024)



Dividends

■ Dividend Per Share(Yen) · Payout Ratio



FY2025(Plan)

24. 8yen/year (12. 4Yen)Interim (12. 4Yen)Year-end

*Subject to change due to fluctuations in business performance.

Acquisition of Treasury Stock

(Announced on May 14, 2024)

[Acquisition Period]

May 15, 2024~October 31, 2024

[Total Amount of Stock Acquisition]

15.0 billion yen(maximum)

as of July 31, 2024: 9.3billion yen acquired

Disclaimer

Figures regarding the company's current plans and strategies that are not historical facts are forecasts of future performance, which contain risks and uncertainly.

Actual performance may differ widely from these figures as a result of economic conditions, competitive situation, progress in technology and other factors. Investors are advised to use independent judgement before making any investment.

In accordance with accounting standards, only prior-year results have been reclassified for past business segment results.