

Summary of Selected Financial Data  
First Quarter Ended June 30, 2024

Sohgo Security Services Co., Ltd.

## 1. Consolidated Financial Results

### (1) Consolidated Statements of Income

	1Q Accounting Period			2Q Accounting Period			Annual Financial Results		
	FY2024	FY2025	Increase/ Decrease (%)	FY2024	FY2025 (Forecast)	Increase/ Decrease (%)	FY2024	FY2025 (Forecast)	Increase/ Decrease (%)
Net Sales (Billion yen)	121.5	129.0	6.1	246.3	262.1	6.4	521.4	550.0	5.5
Operating Income (Billion yen)	8.6	7.2	(16.5)	17.8	16.1	(9.7)	39.0	40.3	3.1
Ordinary Income (Billion yen)	9.1	7.8	(14.1)	19.4	17.6	(9.3)	42.1	43.1	2.2
Profit Attributable to Owners of Parent (Billion yen)	5.1	4.2	(17.5)	11.8	11.3	(4.7)	27.3	27.6	1.0
Net Income Per Share (Yen)	10.26	8.60	—	23.46	22.57	—	54.34	55.13	—

### (2) Consolidated Balance Sheets

	FY2023 1Q	FY2024 1Q	FY2025 1Q
Total Assets (Billion yen)	498.1	514.9	562.5
Net Assets (Billion yen)	327.9	345.3	376.7
Equity Ratio (%)	60.4	61.7	61.0
Net Assets Per Share (Yen)	594.23	627.60	695.45

### (3) Consolidated Statements of Cash Flows

	FY2023 1Q	FY2024 1Q	FY2025 1Q
Net Cash provided by (used in) Operating Activities (Billion yen)	6.9	18.2	16.4
Net Cash provided by (used in) Investing Activities (Billion yen)	(11.7)	(1.8)	(4.2)
Net Cash provided by (used in) Financing Activities (Billion yen)	(5.7)	(3.9)	(9.2)
Cash and Cash Equivalents at End of Period (Billion yen)	53.4	64.1	72.2

### (4) Dividend

	Dividends Per Share									
	End of 1Q		End of 2Q		End of 3Q		Year-end		Annual	
	Yen	Yen	Yen	Yen	Yen	Yen	Yen	Yen	Yen	Yen
FY2024	—	—	8	70	—	—	15	00	23	70
FY2025(Forecast)	—	—	12	40	—	—	12	40	24	80

## 2. Major Items

### (1) Sales by Business Segment

(Billion yen)

	FY2024 1Q	Share(%)	Increase/ Decrease (%)	FY2025 1Q	Share(%)	Increase/ Decrease (%)
Security Services						
Electric Security Services	39.5	32.6	4.1	40.6	31.5	2.8
HOME ALSOK Services	5.7	4.7	12.0	5.7	4.5	0.5
Stationed Security Services	30.2	24.9	3.0	29.6	23.0	(1.9)
Transportation Security Services	16.7	13.8	(0.4)	18.0	14.0	7.7
Total	92.2	75.9	3.4	94.1	72.9	2.0
Facility Management Services etc.	15.1	12.5	17.8	15.3	11.9	1.3
Long-Term Care Services	12.5	10.3	20.2	13.0	10.1	3.9
Overseas Services	1.6	1.3	12.6	6.5	5.0	302.1
Total	121.5	100.0	6.7	129.0	100.0	6.1

### (2) Contracts by Business Segment

(Contract: Thousands)

	FY2022 4Q	FY2023 1Q	FY2023 4Q	FY2024 1Q	FY2024 4Q	FY2025 1Q
Security Services						
Electric Security Services	562	558	563	572	584	585
HOME ALSOK Services	470	474	483	496	510	511
Stationed Security Services	4	3	3	3	4	4
Transportation Security Services	85	86	86	87	88	89
Total	1,122	1,122	1,137	1,160	1,187	1,191
Facility Management Services etc.	119	119	121	123	128	129
Long-Term Care Services	27	26	27	27	27	28
Overseas Services	2	2	2	2	4	4
Total	1,271	1,271	1,289	1,313	1,348	1,353

<Comparison to the previous period>	FY2023 1Q Increase/ Decrease	Increase/ Decrease (%)	FY2024 1Q Increase/ Decrease	Increase/ Decrease (%)	FY2025 1Q Increase/ Decrease	Increase/ Decrease (%)
Security Services						
Electric Security Services	(3)	(0.6)	8	1.5	1	0.3
HOME ALSOK Services	3	0.7	12	2.5	1	0.3
Stationed Security Services	(0)	(3.1)	0	2.9	0	4.4
Transportation Security Services	0	0.5	1	2.2	0	0.4
Total	0	0.0	22	2.0	3	0.3
Facility Management Services etc.	0	0.1	1	0.9	1	0.9
Long-Term Care Services	(0)	(2.8)	0	1.2	0	0.7
Overseas Services	0	4.1	0	2.6	(0)	(1.7)
Total	(0)	(0.0)	24	1.9	4	0.4

## (3) Consolidated / Non-consolidated Ratio (Ratio of when individual financial results counted as 1)

	(Times)		
	FY2023 1Q	FY2024 1Q	FY2025 1Q
Net Sales	1.92	1.94	2.09
Operating Income	2.41	1.98	2.30
Ordinary Income	0.52	0.53	0.50
Profit Attributable to Owners of Parent	0.31	0.33	0.29
Total Assets	1.44	1.43	1.51

## (4) Trends in Personnel

	(Personnel)					
	FY2022	FY2023 1Q	FY2023	FY2024 1Q	FY2024	FY2025 1Q
Domestic Employees	33,564	34,208	34,485	34,998	34,669	35,141
Overseas Employees	4,628	4,472	4,554	4,623	30,313	30,445

<Comparison to the previous period>	FY2023 1Q Increase/ Decrease	Increase/ Decrease (%)	FY2024 1Q Increase/ Decrease	Increase/ Decrease (%)	FY2025 1Q Increase/ Decrease	Increase/ Decrease (%)
Domestic Employees	644	1.9	513	1.5	472	1.4
Overseas Employees	(156)	(3.4)	69	1.5	132	0.4

## (5) Capital Expenditure / Depreciation / Research and Development Expenditure

	(Billion yen)						
	FY2023 1Q	Increase/ Decrease (%)	FY2024 1Q	Increase/ Decrease (%)	FY2025 1Q	Increase/ Decrease (%)	FY2025 (Forecast)
Capital Expenditure	2.9	2.4	2.7	(5.3)	3.8	41.3	18.8
Depreciation	4.2	8.2	4.4	4.7	4.8	9.0	19.9
Research and Development Expenditure	0.1	16.3	0.1	(3.2)	0.1	(20.2)	0.6

### 3. Consolidated Financial Statements

#### (1) Consolidated Statements of Income

(Billion yen)

	FY2024 1Q		FY2025 1Q		YoY	
	Amount	Share(%)	Amount	Share(%)	Amount	Increase/ Decrease (%)
Net Sales	121.5	100.0	129.0	100.0	7.4	6.1
Cost of Sales	91.3	75.1	99.4	77.1	8.0	8.8
Gross Profit	30.2	24.9	29.5	22.9	(0.6)	(2.2)
Selling, General and Administrative Expenses	21.5	17.7	22.3	17.3	0.7	3.6
Operating Income	8.6	7.2	7.2	5.6	(1.4)	(16.5)
Non-operating Income	1.1	0.9	1.2	1.0	0.1	12.6
Non-operating Expenses	0.6	0.5	0.6	0.5	0.0	1.1
Ordinary Income	9.1	7.6	7.8	6.1	(1.2)	(14.1)
Extraordinary Income	0.0	0.0	0.1	0.1	0.0	85.6
Extraordinary Loss	0.0	0.1	0.3	0.2	0.2	280.7
Profit Attributable to Owners of parent	5.1	4.3	4.2	3.3	(0.9)	(17.5)

#### (2) Consolidated Statements of Income (Main variable factors)

(Billion yen)

	YoY		Factors
	Amount	Increase/ Decrease (%)	
Net Sales	7.4	6.1	Security Services 1.8 Electronic Security Services 1.0 HOME ALSOK Services 0.0 Stationed Security Services (0.5) Transportation Security Services 1.2 Facility Management Services etc. 0.1 Long-Term Care Services 0.4 Overseas Services 4.8
Cost of Sales	8.0	8.8	
Gross Profit	(0.6)	(2.2)	
Selling, General and Administrative Expenses	0.7	3.6	
Operating Income	(1.4)	(16.5)	
Non-operating Income	0.1	12.6	
Non-operating Expenses	0.0	1.1	
Ordinary Income	(1.2)	(14.1)	
Extraordinary Income	0.0	85.6	
Extraordinary Loss	0.2	280.7	
Profit Attributable to Owners of parent	(0.9)	(17.5)	

## (3) Consolidated Balance Sheets (YoY)

(Billion yen)

	FY2024		FY2025 1Q		Increase/Decrease	
	Amount	Share(%)	Amount	Share(%)	Amount	Increase/ Decrease (%)
<b>Assets</b>	567.5	100.0	562.5	100.0	(5.0)	(0.9)
Current Assets	252.0	44.4	247.7	44.0	(4.3)	(1.7)
Noncurrent Assets	315.5	55.6	314.8	56.0	(0.6)	(0.2)
Property, Plant and Equipment	120.3	21.2	120.3	21.4	(0.0)	(0.0)
Intangible Assets	40.6	7.2	39.5	7.0	(1.1)	(2.8)
Investments and Other Assets	154.4	27.2	154.9	27.5	0.4	0.3
<b>Liabilities</b>	180.9	31.9	185.8	33.0	4.8	2.7
Current Liabilities	100.4	17.7	105.4	18.7	4.9	4.9
Noncurrent Liabilities	80.4	14.2	80.3	14.3	(0.1)	(0.2)
<b>Net Assets</b>	386.5	68.1	376.7	67.0	(9.8)	(2.5)
Shareholders' Equity	322.0	56.7	312.3	55.5	(9.7)	(3.0)
Accumulated Other Comprehensive Income	30.8	5.4	30.9	5.5	0.1	0.5
Non-controlling Interests	33.6	5.9	33.3	5.9	(0.2)	(0.8)

## (4) Consolidated Balance Sheets (Main variable factors)

(Billion yen)

	Account Title	YoY	Remarks
Current Assets	Other	9.4	Prepaid expenses etc.
Current Assets	Cash and deposits	3.1	
Current Assets	Notes and accounts receivables -trade and contract assets	(9.1)	
Current Assets	Cash for Transportation Security Services	(7.9)	
Current Liabilities	Other	8.8	Deposits received etc.
Current Liabilities	Short-term loans payable	7.0	
Current Liabilities	Notes and accounts payable-trade	(7.0)	
Current Liabilities	Income tax payable	(2.7)	