

Summary of Selected Financial Data
Third Quarter Ended December 31, 2024

Sohgo Security Services Co., Ltd.

1. Consolidated Financial Results

(1) Consolidated Statements of Income

	April 1 - June 30			July 1 - September 30			October 1-December 31			3Q Accounting Period		
	FY2024	FY2025	Increase/ Decrease (%)	FY2024	FY2025	Increase/ Decrease (%)	FY2024	FY2025	Increase/ Decrease (%)	FY2024	FY2025	Increase/ Decrease (%)
Net Sales (Billion yen)	121.5	129.0	6.1	124.7	134.2	7.6	132.6	137.2	3.5	378.9	400.5	5.7
Operating Income (Billion yen)	8.6	7.2	(16.5)	9.1	8.3	(8.6)	9.1	10.9	19.9	26.9	26.5	(1.5)
Ordinary Income (Billion yen)	9.1	7.8	(14.1)	10.2	9.0	(10.9)	9.8	11.8	19.6	29.2	28.8	(1.6)
Profit Attributable to Owners of Parent (Billion yen)	5.1	4.2	(17.5)	6.6	5.8	(12.8)	6.5	7.4	12.7	18.4	17.5	(5.0)
Net Income Per Share (Yen)	10.26	8.60	—	13.21	11.88	—	13.16	15.32	—	36.62	35.71	—

	1Q Accounting Period			2Q Accounting Period			3Q Accounting Period			Annual Financial Results		
	FY2024	FY2025	Increase/ Decrease (%)	FY2024	FY2025	Increase/ Decrease (%)	FY2024	FY2025	Increase/ Decrease (%)	FY2024	FY2025 (Forecast)	Increase/ Decrease (%)
Net Sales (Billion yen)	121.5	129.0	6.1	246.3	263.2	6.9	378.9	400.5	5.7	521.4	550.0	5.5
Operating Income (Billion yen)	8.6	7.2	(16.5)	17.8	15.6	(12.5)	26.9	26.5	(1.5)	39.0	40.3	3.1
Ordinary Income (Billion yen)	9.1	7.8	(14.1)	19.4	16.9	(12.4)	29.2	28.8	(1.6)	42.1	43.1	2.2
Profit Attributable to Owners of Parent (Billion yen)	5.1	4.2	(17.5)	11.8	10.0	(14.9)	18.4	17.5	(5.0)	27.3	27.6	1.0
Net Income Per Share (Yen)	10.26	8.60	—	23.46	20.45	—	36.62	35.71	—	54.34	55.13	—

(2) Consolidated Balance Sheets

	FY2023 3Q	FY2024 3Q	FY2025 3Q
Total Assets (Billion yen)	529.3	539.2	597.2
Net Assets (Billion yen)	335.7	354.5	378.3
Equity Ratio (%)	58.2	59.7	57.2
Net Assets Per Share (Yen)	608.13	643.18	704.23

(3) Consolidated Statements of Cash Flows

	FY2023 3Q	FY2024 3Q	FY2025 3Q
Net Cash provided by (used in) Operating Activities (Billion yen)	17.5	29.5	30.4
Net Cash provided by (used in) Investing Activities (Billion yen)	(19.9)	(12.9)	(10.4)
Net Cash provided by (used in) Financing Activities (Billion yen)	(13.5)	(14.0)	(27.8)
Cash and Cash Equivalents at End of Period (Billion yen)	48.1	54.0	61.2

(4) Dividend

	Dividends Per Share									
	End of 1Q		End of 2Q		End of 3Q		Year-end		Annual	
	Yen		Yen		Yen		Yen		Yen	
FY2024	—	—	8	70	—	—	15	00	23	70
FY2025	—	—	12	40	—	—	—	—	—	—
FY2025(Forecast)	—	—	—	—	—	—	12	40	24	80

2. Major Items

(1) Sales by Business Segment

(Billion yen)

	FY2024 3Q	Share(%)	Increase/ Decrease (%)	FY2025 3Q	Share(%)	Increase/ Decrease (%)
Security Services						
Electric Security Services	122.5	32.3	6.0	126.0	31.5	2.8
HOME ALSOK Services	17.1	4.5	9.0	18.2	4.5	6.4
Stationed Security Services	89.1	23.5	(0.1)	91.5	22.9	2.8
Transportation Security Services	51.1	13.5	1.5	52.9	13.2	3.6
Total	279.9	73.9	3.3	288.8	72.1	3.2
Facility Management Services etc.	51.4	13.6	9.3	51.8	12.9	0.7
Long-Term Care Services	38.1	10.1	8.5	40.0	10.0	5.0
Overseas Services	9.4	2.5	105.0	19.7	4.9	108.8
Total	378.9	100.0	5.9	400.5	100.0	5.7

(2) Contracts by Business Segment

(Contract: Thousands)

	FY2022	FY2023 3Q	FY2023	FY2024 3Q	FY2024	FY2025 3Q
Security Services						
Electric Security Services	562	563	562	580	579	591
HOME ALSOK Services	470	480	483	504	505	517
Stationed Security Services	4	3	3	4	4	4
Transportation Security Services	85	86	85	86	86	89
Total	1,122	1,133	1,135	1,175	1,176	1,203
Facility Management Services etc.	119	121	121	127	127	130
Long-Term Care Services	27	27	27	27	27	28
Overseas Services	2	2	2	4	4	4
Total	1,271	1,285	1,287	1,334	1,336	1,367

<Comparison to the previous period>	FY2023 3Q Increase/ Decrease	Increase/ Decrease (%)	FY2024 3Q Increase/ Decrease	Increase/ Decrease (%)	FY2025 3Q Increase/ Decrease	Increase/ Decrease (%)
Security Services						
Electric Security Services	0	0.1	17	3.0	11	2.0
HOME ALSOK Services	9	2.0	21	4.4	12	2.4
Stationed Security Services	(0)	(2.3)	0	8.9	0	4.7
Transportation Security Services	0	0.7	0	0.5	3	3.5
Total	10	1.0	39	3.5	27	2.3
Facility Management Services etc.	2	2.4	5	4.7	2	2.1
Long-Term Care Services	0	0.2	0	2.6	0	3.0
Overseas Services	0	13.0	1	45.2	0	4.7
Total	13	1.1	47	3.6	30	2.3

(3) Consolidated / Non-consolidated Ratio (Ratio of when individual financial results counted as 1)

(Times)

	FY2023 3Q	FY2024 3Q	FY2025 3Q
Net Sales	1.96	2.01	2.13
Operating Income	2.24	2.02	2.50
Ordinary Income	1.10	1.06	1.16
Profit Attributable to Owners of Parent	0.77	0.83	0.84
Total Assets	1.42	1.45	1.52

(4) Trends in Personnel

(Personnel)

	FY2022	FY2023 3Q	FY2023	FY2024 3Q	FY2024	FY2025 3Q
Domestic Employees	33,564	34,245	34,485	35,037	34,669	35,679
Overseas Employees	4,628	4,533	4,554	30,808	30,313	30,076

<Comparison to the previous period>	FY2023 3Q Increase/ Decrease	Increase/ Decrease (%)	FY2024 3Q Increase/ Decrease	Increase/ Decrease (%)	FY2025 3Q Increase/ Decrease	Increase/ Decrease (%)
Domestic Employees	681	2.0	552	1.6	1,010	2.9
Overseas Employees	(95)	(2.1)	26,254	576.5	(237)	(0.8)

(5) Capital Expenditure / Depreciation / Research and Development Expenditure

(Billion yen)

	FY2023 3Q	Increase/ Decrease (%)	FY2024 3Q	Increase/ Decrease (%)	FY2025 3Q	Increase/ Decrease (%)	FY2025 (Forecast)
Capital Expenditure	11.2	14.1	11.1	(0.8)	13.4	21.0	18.8
Depreciation	13.4	7.7	13.8	3.4	14.9	8.0	19.9
Research and Development Expenditure	0.4	10.5	0.4	(4.7)	0.3	(11.1)	0.6

3. Consolidated Financial Statements

(1) Consolidated Statements of Income

(Billion yen)

	FY2024 3Q		FY2025 3Q		YoY	
	Amount	Share(%)	Amount	Share(%)	Amount	Increase/ Decrease (%)
Net Sales	378.9	100.0	400.5	100.0	21.5	5.7
Cost of Sales	287.3	75.8	306.1	76.4	18.8	6.5
Gross Profit	91.6	24.2	94.3	23.6	2.6	2.9
Selling, General and Administrative Expenses	64.6	17.1	67.7	16.9	3.0	4.8
Operating Income	26.9	7.1	26.5	6.6	(0.3)	(1.5)
Non-operating Income	4.3	1.2	4.3	1.1	0.0	0.3
Non-operating Expenses	2.0	0.5	2.1	0.5	0.0	4.1
Ordinary Income	29.2	7.7	28.8	7.2	(0.4)	(1.6)
Extraordinary Income	0.8	0.2	1.2	0.3	0.4	52.1
Extraordinary Loss	0.2	0.1	0.9	0.2	0.6	285.6
Profit Attributable to Owners of parent	18.4	4.9	17.5	4.4	(0.9)	(5.0)

(2) Consolidated Statements of Income (Main variable factors)

(Billion yen)

	YoY		Factors
	Amount	Increase/ Decrease (%)	
Net Sales	21.5	5.7	Security Services 8.9 Electronic Security Services 3.4 HOME ALSOK Services 1.0 Stationed Security Services 2.4 Transportation Security Services 1.8 Facility Management Services etc. 0.3 Long-Term Care Services 1.9 Overseas Services 10.2
Cost of Sales	18.8	6.5	
Gross Profit	2.6	2.9	
Selling, General and Administrative Expenses	3.0	4.8	
Operating Income	(0.3)	(1.5)	
Non-operating Income	0.0	0.3	
Non-operating Expenses	0.0	4.1	
Ordinary Income	(0.4)	(1.6)	
Extraordinary Income	0.4	52.1	
Extraordinary Loss	0.6	285.6	
Profit Attributable to Owners of parent	(0.9)	(5.0)	

(3) Consolidated Balance Sheets (YoY)

(Billion yen)

	FY2024		FY2025 3Q		Increase/Decrease	
	Amount	Share(%)	Amount	Share(%)	Amount	Increase/ Decrease (%)
Assets	567.5	100.0	597.2	100.0	29.6	5.2
Current Assets	252.0	44.4	278.3	46.6	26.2	10.4
Noncurrent Assets	315.5	55.6	318.8	53.4	3.3	1.1
Property, Plant and Equipment	120.3	21.2	121.8	20.4	1.4	1.2
Intangible Assets	40.6	7.2	39.7	6.7	(0.9)	(2.3)
Investments and Other Assets	154.4	27.2	157.3	26.3	2.8	1.8
Liabilities	180.9	31.9	218.8	36.6	37.8	20.9
Current Liabilities	100.4	17.7	139.8	23.4	39.3	39.2
Noncurrent Liabilities	80.4	14.2	78.9	13.2	(1.4)	(1.9)
Net Assets	386.5	68.1	378.3	63.4	(8.2)	(2.1)
Shareholders' Equity	322.0	56.7	311.3	52.1	(10.7)	(3.3)
Accumulated Other Comprehensive Income	30.8	5.4	30.1	5.0	(0.7)	(2.4)
Non-controlling Interests	33.6	5.9	36.9	6.2	3.2	9.7

(4) Consolidated Balance Sheets (Main variable factors)

(Billion yen)

	Account Title	YoY	Remarks
Current Assets	Cash for Transportation Security Services	26.1	
Current Assets	Other current assets	7.3	Prepaid expenses
Current Assets	Cash and deposits	(6.6)	
Current Liabilities	Short-term loans payable	39.7	
Current Liabilities	Other current liabilities	6.4	Deposit received
Current Liabilities	Notes and accounts payable-trade	(5.1)	